#### **AMENDMENT NO. 3**

This Amendment modifies Contract No. 11-84-015, for Electronic Ballot Delivery Services by and between the County of Cook, Illinois, herein referred to as "County" and Everyone Counts, Inc., authorized to do business in the State of Illinois hereinafter referred to as "Contractor":

#### RECITALS

Whereas, the County and Contractor have entered into a Contract approved by the County Board on January 18, 2012, (hereinafter referred to as the "Contract"), wherein the Contractor is to provide Electronic Ballot Delivery Services (hereinafter referred to as the "Services") from January 18, 2012 through January 17, 2015, with two (2), one (1) year renewal options, in an amount not to exceed \$251,970.00; and

Whereas, Amendment # 1 was executed to correct the contract term from January 1, 2012 to December 31, 2015 through January 18, 2012 through January 17, 2015; and

Whereas, Amendment #2 was executed to renew the Contract from January 18, 2015 through January 17, 2016.

Whereas, the Contract will expire January 17, 2016, and the agreed upon Services are still required; and

Whereas, a renewal is desired for the continuation of Services; and

Whereas, the County and Contractor desire to renew the Contract for one year beginning on January 18, 2016 through January 17, 2017.

Now therefore, in consideration of mutual covenants contained herein, it is agreed by and between the parties to amend the Contract as follows:

- 1. The Contract is renewed through January 17, 2017.
- 3. The attached Economic Disclosures Statement and MBE/WBE Utilization Plan forms are incorporated and made a part of this Contract.
- 4. All other terms and conditions remain as stated in the Contract.

In witness whereof, the County and Contractor have caused this Amendment No. 1 to be executed on the date and year last written below.

County of Cook, Illinois

Chief Procurement Officer

Date: 22 December 2015

Everyone Counts, Inc.

Signed

Type or print name

Title

Date: 12 2 15

## Cook County Office of the Chief Procurement Officer Identification of Subcontractor/Supplier/Subconsultant Form

	OCPO ONLY:	
$\Omega_{-}$	Disqualification	
Ω	Check Complete	

The Bidder/Proposer/Respondent ("the Contractor") will fully complete and execute and submit an Identification of Subcontractor/Supplier/Subconsultant Form ("ISF") with each Bid, Request for Proposal, and Request for Qualification. **The Contractor must complete the ISF for each Subcontractor, Supplier or Subconsultant which shall be used on the Contract.** In the event that there are any changes in the utilization of Subcontractors, Suppliers or Subconsultants, the Contractor must file an updated ISF.

Contract Title:
Subcontractor/Supplier/ Subconsultant to be added or substitute:
Authorized Contact for Subcontractor/Supplier/ Subconsultant:
Email Address (Subcontractor):
Company Address (Subcontractor):
City, State and Zip (Subcontractor):
Telephone and Fax (Subcontractor)
Estimated Start and Completion Dates (Subcontractor)

Note: Upon request, a copy of all written subcontractor agreements must be provided to the OCPO.

<u>Description of Services</u>	or Supplies	<u>Total Price of</u> <u>Subcontract for</u> <u>Services or Supplies</u>
Not applicable		

The subcontract documents will incorporate all requirements of the Contract awarded to the Contractor as applicable. The subcontract will in no way hinder the Subcontractor/Supplier/Subconsultant from maintaining its progress on any other contract on which it is either a Subcontractor/Supplier/Subconsultant or principal contractor. This disclosure is made with the understanding that the Contractor is not under any circumstances relieved of its abilities and obligations, and is responsible for the organization, performance, and quality of work. This form does not approve any proposed changes, revisions or modifications to the contract approved MBE/WBE Utilization Plan. Any changes to the contract's approved MBE/WBE/Utilization Plan must be submitted to the Office of the Contract Compliance.

Contractor Not appicable		•
Name		
Title		
Prime Contractor Signature	Date	

### OFFICE OF THE COOK COUNTY COMPTROLLER ELECTRONIC PAYABLES PROGRAM ("E-PAYABLES")

### FOR INFORMATION PURPOSES ONLY

This document describes the Office of the Cook County Comptroller's Electronic Payables Program ("E-Payables").

If you wish to participate in E-Payables, please contact the Cook County Comptroller's Office, Accounts Payable, 118 N. Clark

Street, Room 500, Chicago, IL 60602.

#### DESCRIPTION

To increase payment efficiency and timeliness, we have introduced E-Payables program, a new payment initiative to our accounts payable model. This new initiative utilizes a Visa purchasing card and operates through the Visa payment network. This is County's preferred method of payment and your participation in our Visa purchasing card program will provide mutual benefits both to your organization and ours.

As a vendor, you may experience the following benefits by accepting this new payment type:

- Improved cash flow and accelerated payment
- Reduced paperwork and a more streamlined accounts receivable process
- Elimination of stop payment issues
- Reduced payment delays
- Reduced costs for handling paper checks
- Payments settled directly to your merchant account

There are two options within this initiative:

#### 3. Dedicated Credit Card - "PULL" Settlement

For this option, you will have an assigned dedicated credit card to be used for each payment. You will provide a point of contact within your organization who will keep credit card information on file. Each time a payment is made, you will receive a remittance advice via email detailing the invoices being paid. Each time you receive a remittance advice, you will process payments in the same manner you process credit card transactions today.

#### 4. One-Time Use Credit Card - "SUGA" Settlement

For this option, you will provide a point of contact within your organization who will receive an email notification authorizing you to process payments in the same manner you process credit card transactions today. Each time payment is made, you will receive a remittance advice, via email, detailing the invoices being paid. Also, each time you receive a remittance advice, you will receive a new, unique credit card number. This option is ideal for suppliers who are unable to keep credit card account information on file.

#### REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

# COOK COUNTY ECONOMIC DISCLOSURE STATEMENT AND EXECUTION DOCUMENT INDEX

Section	Description	Pages
1	Instructions for Completion of EDS	EDS i - ii
2	Certifications 2.	EDS 1-2
3	Economic and Other Disclosures, Affidavit of Child Support Obligations, Disclosure of Ownership Interest and Familial Relationship Disclosure Form	EDS 3 – 12
4	Cook County Affidavit for Wage Theft Ordinance	EDS 13-14
5	Contract and EDS Execution Page	EDS 15-17
6	Cook County Signature Page	EDS 18

## SECTION 1 INSTRUCTIONS FOR COMPLETION OF ECONOMIC DISCLOSURE STATEMENT AND EXECUTION DOCUMENT

This Economic Disclosure Statement and Execution Document ("EDS") is to be completed and executed by every Bidder on a County contract, every Proposer responding to a Request for Proposals, and every Respondent responding to a Request for Qualifications, and others as required by the Chief Procurement Officer. The execution of the EDS shall serve as the execution of a contract awarded by the County. The Chief Procurement Officer reserves the right to request that the Bidder or Proposer, or Respondent provide an updated EDS on an annual basis.

**Definitions**. Terms used in this EDS and not otherwise defined herein shall have the meanings given to such terms in the Instructions to Bidders, General Conditions, Request for Proposals, Request for Qualifications, as applicable.

Affiliate means a person that directly or indirectly through one or more intermediaries, Controls is Controlled by, or is under common Control with the Person specified.

Applicant means a person who executes this EDS.

Bidder means any person who submits a Bid.

Code means the Code of Ordinances, Cook County, Illinois available on municode.com.

Contract shall include any written document to make Procurements by or on behalf of Cook County.

Contractor or Contracting Party means a person that enters into a Contract with the County.

Control means the unfettered authority to directly or indirectly manage governance, administration, work, and all other aspects of a business.

EDS means this complete Economic Disciosure Statement and Execution Document, including all sections listed in the Index and any attachments.

Joint Venture means an association of two or more Persons proposing to perform a forprofit business enterprise. Joint Ventures must have an agreement in writing specifying the terms and conditions of the relationship between the partners and their relationship and respective responsibility for the Contract

Lobby or lobbying means to, for compensation, attempt to influence a County official or County employee with respect to any County matter.

Lobbyist means any person who lobbies.

*Person* or *Persons* means any individual, corporation, partnership, Joint Venture, trust, association, Limited Liability Company, sole proprietorship or other legal entity.

Prohibited Acts means any of the actions or occurrences which form the basis for disqualification under the Code, or under the Certifications hereinafter set forth.

Proposal means a response to an RFP.

*Proposer* means a person submitting a Proposal.

Response means response to an RFQ.

Respondent means a person responding to an RFQ.

RFP means a Request for Proposals issued pursuant to this Procurement Code.

RFQ means a Request for Qualifications issued to obtain the qualifications of interested parties.

### INSTRUCTIONS FOR COMPLETION OF ECONOMIC DISCLOSURE STATEMENT AND EXECUTION DOCUMENT

Section 1: Instructions. Section 1 sets forth the instructions for completing and executing this EDS.

**Section 2: Certifications.** Section 2 sets forth certifications that are required for contracting parties under the Code and other applicable laws. Execution of this EDS constitutes a warranty that all the statements and certifications contained, and all the facts stated, in the Certifications are true, correct and complete as of the date of execution.

Section 3: Economic and Other Disclosures Statement. Section 3 is the County's required Economic and Other Disclosures Statement form. Execution of this EDS constitutes a warranty that all the information provided in the EDS is true, correct and complete as of the date of execution, and binds the Applicant to the warranties, representations, agreements and acknowledgements contained therein.

Required Updates. The Applicant is required to keep all information provided in this EDS current and accurate. In the event of any change in the information provided, including but not limited to any change which would render inaccurate or incomplete any certification or statement made in this EDS, the Applicant shall supplement this EDS up to the time the County takes action, by filing an amended EDS or such other documentation as is required.

Additional Information. The County's Governmental Ethics and Campaign Financing Ordinances impose certain duties and obligations on persons or entities seeking County contracts, work, business, or transactions, and the Applicant is expected to comply fully with these ordinances. For further information please contact the Director of Ethics at (312) 603-4304 (69 W. Washington St. Suite 3040, Chicago, IL 60602) or visit the web-site at cookcountyil.gov/ethics-board-of.

Authorized Signers of Contract and EDS Execution Page. If the Applicant is a corporation, the President and Secretary must execute the EDS. In the event that this EDS is executed by someone other than the President, attach hereto a certified copy of that section of the Corporate By-Laws or other authorization by the Corporation, satisfactory to the County that permits the person to execute EDS for said corporation. If the corporation is not registered in the State of Illinois, a copy of the Certificate of Good Standing from the state of incorporation must be submitted with this Signature Page.

If the Applicant is a partnership or joint venture, all partners or joint venturers must execute the EDS, unless one partner or joint venture has been authorized to sign for the partnership or joint venture, in which case, the partnership agreement, resolution or evidence of such authority satisfactory to the Office of the Chief Procurement Officer must be submitted with this Signature Page.

If the Applicant is a member-managed LLC all members must execute the EDS, unless otherwise provided in the operating agreement, resolution or other corporate documents. If the Applicant is a manager-managed LLC, the manager(s) must execute the EDS. The Applicant must attach either a certified copy of the operating agreement, resolution or other authorization, satisfactory to the County, demonstrating such person has the authority to execute the EDS on behalf of the LLC. If the LLC is not registered in the State of Illinois, a copy of a current Certificate of Good Standing from the state of incorporation must be submitted with this Signature Page.

If the Applicant is a Sole Proprietorship, the sole proprietor must execute the EDS.

A "Partnership" "Joint Venture" or "Sole Proprietorship" operating under an Assumed Name must be registered with the Illinois county in which it is located, as provided in 805 ILCS 405 (2012), and documentation evidencing registration must be submitted with the EDS.

#### **SECTION 2**

#### **CERTIFICATIONS**

THE FOLLOWING CERTIFICATIONS ARE MADE PURSUANT TO STATE LAW AND THE CODE. THE APPLICANT IS CAUTIONED TO CAREFULLY READ THESE CERTIFICATIONS PRIOR TO SIGNING THE SIGNATURE PAGE. SIGNING THE SIGNATURE PAGE SHALL CONSTITUTE A WARRANTY BY THE APPLICANT THAT ALL THE STATEMENTS, CERTIFICATIONS AND INFORMATION SET FORTH WITHIN THESE CERTIFICATIONS ARE TRUE, COMPLETE AND CORRECT AS OF THE DATE THE SIGNATURE PAGE IS SIGNED. THE APPLICANT IS NOTIFIED THAT IF THE COUNTY LEARNS THAT ANY OF THE FOLLOWING CERTIFICATIONS WERE FALSELY MADE, THAT ANY CONTRACT ENTERED INTO WITH THE APPLICANT SHALL BE SUBJECT TO TERMINATION.

#### A. PERSONS AND ENTITIES SUBJECT TO DISQUALIFICATION

No person or business entity shall be awarded a contract or sub-contract, for a period of five (5) years from the date of conviction or entry of a plea or admission of guilt, civil or criminal, if that person or business entity:

- 1) Has been convicted of an act committed, within the State of Illinois, of bribery or attempting to bribe an officer or employee of a unit of state, federal or local government or school district in the State of Illinois in that officer's or employee's official capacity;
- 2) Has been convicted by federal, state or local government of an act of bid-rigging or attempting to rig bids as defined in the Sherman Anti-Trust Act and Clayton Act. Act. 15 U.S.C. Section 1 et seq.:
- Has been convicted of bid-rigging or attempting to rig bids under the laws of federal, state or local government;
- 4) Has been convicted of an act committed, within the State, of price-fixing or attempting to fix prices as defined by the Sherman Anti-Trust Act and the Clayton Act. 15 U.S.C. Section 1, et seq.;
- 5) Has been convicted of price-fixing or attempting to fix prices under the laws the State;
- 6) Has been convicted of defrauding or attempting to defraud any unit of state or local government or school district within the State of Illinois;
- 7) Has made an admission of guilt of such conduct as set forth in subsections (1) through (6) above which admission is a matter of record, whether or not such person or business entity was subject to prosecution for the offense or offenses admitted to: or
- 8) Has entered a plea of *nolo contendere* to charge of bribery, price-fixing, bid-rigging, or fraud, as set forth in sub-paragraphs (1) through (6) above.

In the case of bribery or attempting to bribe, a business entity may not be awarded a contract if an official, agent or employee of such business entity committed the Prohibited Act on behalf of the business entity and pursuant to the direction or authorization of an officer, director or other responsible official of the business entity, and such Prohibited Act occurred within three years prior to the award of the contract. In addition, a business entity shall be disqualified if an owner, partner or shareholder controlling, directly or indirectly, 20% or more of the business entity, or an officer of the business entity has performed any Prohibited Act within five years prior to the award of the Contract.

THE APPLICANT HEREBY CERTIFIES THAT: The Applicant has read the provisions of Section A, Persons and Entities Subject to Disqualification, that the Applicant has not committed any Prohibited Act set forth in Section A, and that award of the Contract to the Applicant would not violate the provisions of such Section or of the Code.

#### B. BID-RIGGING OR BID ROTATING

THE APPLICANT HEREBY CERTIFIES THAT: In accordance with 720 ILCS 5/33 E-11, neither the Applicant nor any Affiliated Entity is barred from award of this Contract as a result of a conviction for the violation of State laws prohibiting bid-rigging or bid rotating.

#### C. DRUG FREE WORKPLACE ACT

THE APPLICANT HEREBY CERTIFIES THAT: The Applicant will provide a drug free workplace, as required by (30 ILCS 580/3).

#### D. DELINQUENCY IN PAYMENT OF TAXES

THE APPLICANT HEREBY CERTIFIES THAT: The Applicant is not an owner or a party responsible for the payment of any tax or fee administered by Cook County, by a local municipality, or by the Illinois Department of Revenue, which such tax or fee is delinquent, such as bar award of a contract or subcontract pursuant to the Code, Chapter 34, Section 34-171.

#### E. HUMAN RIGHTS ORDINANCE

No person who is a party to a contract with Cook County ("County") shall engage in unlawful discrimination or sexual harassment against any individual in the terms or conditions of employment, credit, public accommodations, housing, or provision of County facilities, services or programs (Code Chapter 42, Section 42-30 et seq.).

#### F. ILLINOIS HUMAN RIGHTS ACT

THE APPLICANT HEREBY CERTIFIES THAT: It is in compliance with the Illinois Human Rights Act (775 ILCS 5/2-105), and agrees to abide by the requirements of the Act as part of its contractual obligations.

#### G. INSPECTOR GENERAL (COOK COUNTY CODE, CHAPTER 34, SECTION 34-174 and Section 34-250)

The Applicant has not willfully failed to cooperate in an investigation by the Cook County Independent Inspector General or to report to the Independent Inspector General any and all information concerning conduct which they know to involve corruption, or other criminal activity, by another county employee or official, which concerns his or her office of employment or County related transaction.

The Applicant has reported directly and without any undue delay any suspected or known fraudulent activity in the County's Procurement process to the Office of the Cook County Inspector General.

#### H. CAMPAIGN CONTRIBUTIONS (COOK COUNTY CODE, CHAPTER 2, SECTION 2-585)

THE APPLICANT CERTIFIES THAT: It has read and shall comply with the Cook County's Ordinance concerning campaign contributions, which is codified at Chapter 2, Division 2, Subdivision II, Section 585, and can be read in its entirety at <a href="https://www.municode.com">www.municode.com</a>.

#### I. GIFT BAN, (COOK COUNTY CODE, CHAPTER 2, SECTION 2-574)

THE APPLICANT CERTIFIES THAT: It has read and shall comply with the Cook County's Ordinance concerning receiving and soliciting gifts and favors, which is codified at Chapter 2, Division 2, Subdivision II, Section 574, and can be read in its entirety at <a href="https://www.municode.com">www.municode.com</a>.

#### J. LIVING WAGE ORDINANCE PREFERENCE (COOK COUNTY CODE, CHAPTER 34, SECTION 34-160;

Unless expressly waived by the Cook County Board of Commissioners, the Code requires that a living wage must be paid to individuals employed by a Contractor which has a County Contract and by all subcontractors of such Contractor under a County Contract, throughout the duration of such County Contract. The amount of such living wage is annually by the Chief Financial Officer of the County, and shall be posted on the Chief Procurement Officer's website.

The term "Contract" as used in Section 4, I, of this EDS, specifically excludes contracts with the following:

- 1) Not-For Profit Organizations (defined as a corporation having tax exempt status under Section 501(C)(3) of the United State Internal Revenue Code and recognized under the Illinois State not-for -profit law);
- 2) Community Development Block Grants;
- Cook County Works Department;
- 4) Sheriff's Work Alternative Program; and
- 5) Department of Correction inmates.

#### **SECTION 3**

#### **REQUIRED DISCLOSURES**

1.	DISCL	OSURE OF LO	BYIST CONTACTS	
List all	persons t	hat have made l	bbying contacts on your behalf with respect to this contract:	
Name Not A	pplicable		Address	
				·
2.	LOCAL	BUSINESS PR	FERENCE STATEMENT (CODE, CHAPTER 34, SECTION 34-230)	
establis and wh Busine	shment loo nich emplo ss if one c	cated within the poys the majority or more Persons	ncluding a foreign corporation authorized to transact business in Illinois, having a bona county at which it is transacting business on the date when a Bid is submitted to the Co its regular, full-time work force within the County. A Joint Venture shall constitute a Lo hat qualify as a "Local Business" hold interests totaling over 50 percent in the Joint Ve, at the time of the Bid submittal, have such a bona fide establishment within the Count	ounty, ocal enture,
	a)	ls Applicant a "	ocal Business" as defined above?	
		Yes:	No. X	
	b)	If yes, list busin Not Applicable	ess addresses within Cook County:	
	c)	Does Applicant	employ the majority of its regular full-time workforce within Cook County?	
	:	Yes:	No:_X	
3.	THE CH	IILD SUPPORT	NEORCEMENT ORDINANCE (CODE. CHAPTER 34, SECTION 34-172)	

Every Applicant for a County Privilege shall be in full compliance with any child support order before such Applicant is entitled to receive or renew a County Privilege. When delinquent child support exists, the County shall not issue or renew any County Privilege, and may revoke any County Privilege.

All Applicants are required to review the Cook County Affidavit of Child Support Obligations attached to this EDS (EDS-5) and complete the Affidavit, based on the instructions in the Affidavit.

4.	REAL	ESTATE OWNERSHIP DISCLOSURE	S.
The Ap	plicant m	ust indicate by checking the appropriat	e provision below and providing all required information that either:
	a)	The following is a complete list of all	real estate owned by the Applicant in Cook County:
·		PERMANENT INDEX NUMBER(S):	Not applicable
			(ATTACH SHEET IF NECESSARY TO LIST ADDITIONAL INDEX NUMBERS)
OR:			
	b)	X The Applicant owns no rea	l estate in Cook County.
5.	EXCEP	PTIONS TO CERTIFICATIONS OR DI	SCLOSURES.
		s unable to certify to any of the Certifica EDS, the Applicant must explain belo	ations or any other statements contained in this EDS and not explained w:
Not a	oplicable	· · · · · · · · · · · · · · · · · · ·	
If the le	tters "NA	." the word "None" or "No Response" :	appears above or if the space is left blank it will be conclusively precumed

that the Applicant certified to all Certifications and other statements contained in this EDS.

#### COOK COUNTY DISCLOSURE OF OWNERSHIP INTEREST STATEMENT

The Cook County Code of Ordinances (§2-610 et seq.) requires that any Applicant for any County Action must disclose information concerning ownership interests in the Applicant. This Disclosure of Ownership Interest Statement must be completed with all information current as of the date this Statement is signed. Furthermore, this Statement must be kept current, by filing an amended Statement, until such time as the County Board or County Agency shall take action on the application. The information contained in this Statement will be maintained in a database and made available for public viewing.

If you are asked to list names, but there are no applicable names to list, you must state NONE. An incomplete Statement will be returned and any action regarding this contract will be delayed. A failure to fully comply with the ordinance may result in the action taken by the County Board or County Agency being voided.

"Applicant" means any Entity or person making an application to the County for any County Action.

"County Action" means any action by a County Agency, a County Department, or the County Board regarding an ordinance or ordinance amendment, a County Board approval, or other County agency approval, with respect to contracts, leases, or sale or purchase of real estate.

"Person" "Entity" or "Legal Entity" means a sole proprietorship, corporation, partnership, association, business trust, estate, two or more persons having a joint or common interest, trustee of a land trust, other commercial or legal entity or any beneficiary or beneficiaries thereof.

This Disclosure of Ownership Interest Statement must be submitted by :

- 1. An Applicant for County Action and
- 2. A Person that holds stock or a beneficial interest in the Applicant <u>and</u> is listed on the Applicant's Statement (a "Holder") must file a Statement and complete #1 only under **Ownership Interest Declaration**.

Please print or type responses clearly and legibly. Add additional pages if needed, being careful to identify each portion of the form to which each additional page refers.

This S	Statement is being	made l	by the [X ] App	licant o	r [ ]	Stock/Ben	eficial Interest Holder
This S	Statement is an:		[X]Orig	inal State	ment or [ ] A	Amended :	Statement
identi	fying Information:	:					
Name	Everyone Count	s, Inc.					
D/B/A:	not applicable				FEIN	NO.: 20-2	2957497
Street	Address: 4435 Ea	stagte	Mall #100				
City: _	San Diego			State:	CA		Zip Code: 92121
Phone	No.: 858-427-467	73	Fax N		858-876-1606		Email: contact@everyonecounts.com
(Sole	County Business R Proprietor, Joint Ve rate File Number (i	enture P	artnership)		ble		
Form	of Legal Entity:						
[ ]	Sole Proprietor	[]	Partnership	[X]	Corporation	[.]	Trustee of Land Trust
[]	Business Trust	[ ]	Estate	[]	Association	[ ]	Joint Venture
[]	Other (describe)					** ,	

#### Ownership Interest Declaration:

1. List the name(s), address, and percent ownership of each Person having a legal or beneficial interest (including ownership) of more than five percent (5%) in the Applicant/Holder.

Name		А	ddress				tage Internt/Holder			
Lori S	teele	4435 Eastgate	Vall #100 Sar	n Diego, Ca 9212	:1	8%				
Seriou	s Change LP			Diego, Ca 9212		10%				
Joshu	a Mailman	4435 Eastgate I	Vall #100 Sar	Diego, Ca 9212	1	9%				*
Happy	/ Winners Asseb	Inc. 4435 East	ate Mall #10	) San Diego, Ca	92121	8%		<del></del>		··
2.	if the interest of a and address of th	ny Person listed in ( e principal on whose	1) above is held behalf the inte	I as an agent or age rest is held,	ents, or a	nomine	e or nom	inees	, list t	the name
}	of Agent/Nominee oplicable		ame of Principa	al		Principa	al's Addre			
3.	• •	onstructively control	,		•.	[	] Yes	[	Х	] No
	If yes, state the na such control is be	ame, address and po ing or may be exerc	ercentage of be ised.	neficial interest of s	uch pers	on, and	the relati	onshi	p und	ier which
Name		Address		Percentage of Beneficial Interest		Relatio	nship			
Not as	oplicable									
Corpor	ate Officers, Mem	bers and Partners	information:						_	
For all on names, venture	addresses for all m	e names, addresses nembers. For all par	and terms for a tnerships and j	all corporate officers pint ventures, list the	s. For all e names	limited l , addres	iability co ses, for e	mpan ach p	ies, l artne	ist the er or joint
Name		Address		Title (specify title of Office, or whether or partner/joint ver	manage	r	Term o	f Offic	: <b>e</b>	
Not ap	plicable					· · · · · ·				
	·									
							-			
	,									

#### Declaration (check the applicable box):

- [X] I state under oath that the Applicant has withheld no disclosure as to ownership interest in the Applicant nor reserved any information, data or plan as to the intended use or purpose for which the Applicant seeks County Board or other County Agency action.
- [X ] I state under oath that the Holder has withheld no disclosure as to ownership interest nor reserved any information required to be disclosed.

#### COOK COUNTY DISCLOSURE OF OWNERSHIP INTEREST STATEMENT SIGNATURE PAGE

Lon Steele	CEO
Name of Authorized Applicant/Holder Representative (please print or type)	Title
(Her) Tal	August 17, 2015
Signature	Date
contact@everyonecounts.com	858-427-4673
E-mail address	Phone Number
Subscribed to and sworn before me this <u>17th</u> day of <u>Aug</u> , 20 <u>15</u>	My commission expires: March 4,201
x Styluni Hodel	
N <b>o</b> tary Public Signature	Notary Seal

STEFANIE HISTED
Commission # 2014639
Notary Public - California
San Diego County
My Comm. Expires Mar 24, 2017



#### COOK COUNTY BOARD OF ETHICS

69 W. WASHINGTON STREET, SUITE 3040 CHICAGO, ILLINOIS 60602 312/603-4304 Office 312/603-9988 Fax

#### FAMILIAL RELATIONSHIP DISCLOSURE PROVISION

#### Nepotism Disclosure Requirement:

Doing a significant amount of business with the County requires that you disclose to the Board of Ethics the existence of any familial relationships with any County employee or any person holding elective office in the State of Illinois, the County, or in any municipality within the County. The Ethics Ordinance defines a significant amount of business for the purpose of this disclosure requirement as more than \$25,000 in aggregate County leases, contracts, purchases or sales in any calendar year.

If you are unsure of whether the business you do with the County or a County agency will cross this threshold, err on the side of caution by completing the attached familial disclosure form because, among other potential penalties, any person found guilty of failing to make a required disclosure or knowingly filing a false, misleading, or incomplete disclosure will be prohibited from doing any business with the County for a period of three years. The required disclosure should be filed with the Board of Ethics by January 1 of each calendar year in which you are doing business with the County and again with each bid/proposal/quotation to do business with Cook County. The Board of Ethics may assess a late filing fee of \$100 per day after an initial 30-day grace period.

The person that is doing business with the County must disclose his or her familial relationships. If the person on the County lease or contract or purchasing from or selling to the County is a business entity, then the business entity must disclose the familial relationships of the individuals who are and, during the year prior to doing business with the County, were:

- · its board of directors,
- its officers,
- its employees or independent contractors responsible for the general administration of the entity,
- · its agents authorized to execute documents on behalf of the entity, and
- its employees who directly engage or engaged in doing work with the County on behalf of the entity.

Do not hesitate to contact the Board of Ethics at (312) 603-4304 for assistance in determining the scope of any required familial relationship disclosure.

#### Additional Definitions:

"Familial relationship" means a person who is a spouse, domestic partner or civil union partner of a County employee or State, County or municipal official, or any person who is related to such an employee or official, whether by blood, marriage or adoption, as a:

☐ Parent	☐ Grandparent	☐ Stepfather
☐ Child	☐ Grandchild	☐ Stepmother
☐ Brother	☐ Father-in-law	□ Stepson
☐ Sister	☐ Mother-in-law	☐ Stepdaughte
☐ Aunt	□ Son-in-law	☐ Stepbrother
□ Uncle	☐ Daughter-in-law	□ Stepsister
□ Niece	☐ Brother-in-law	☐ Half-brothe
☐ Nephew	☐ Sister-in-law	☐ Half-sister

EDS-9

### COOK COUNTY BOARD OF ETHICS FAMILIAL RELATIONSHIP DISCLOSURE FORM

Α.	PERSON DOING OR SEEKING TO DO BUSINESS WITH THE COUNTY
•	Name of Person Doing Business with the County: Everyone Counts, Inc.
	Address of Person Doing Business with the County: 4435 Eastgate Mall #100
	Phone number of Person Doing Business with the County: 858-427-4673
	Email address of Person Doing Business with the County: contact@everyonecounts.com
	If Person Doing Business with the County is a Business Entity, provide the name, title and contact information for the individual completing this disclosure on behalf of the Person Doing Business with the County:
	Lori Steele, CEO, contact@everyonecounts.com
В.	<b>DESCRIPTION OF BUSINESS WITH THE COUNTY</b> Append additional pages as needed and for each County lease, contract, purchase or sale sought and/or obtained during the calendar year of this disclosure (or the proceeding calendar year if disclosure is made on January 1), identify:
	The lease number, contract number, purchase order number, request for proposal number and/or request for qualification number associated with the business you are doing or seeking to do with the County:
	Contract #11-84-015 Electronic Ballot Delivery, Cook County, IL
	The aggregate dollar value of the business you are doing or seeking to do with the County: \$251,970.00
	The name, title and contact information for the County official(s) or employee(s) involved in negotiating the business you are doing or seeking to do with the County:
٠	Lori Steele, CEO, contact@everyonecounts.com
	The name, title and contact information for the County official(s) or employee(s) involved in managing the business you are doing or seeking to do with the County:
	Lori Steele, CEO, contact@everyonecounts.com
c.	DISCLOSURE OF FAMILIAL RELATIONSHIPS WITH COUNTY EMPLOYEES OR STATE, COUNTY OR MUNICIPAL ELECTED OFFICIALS
	Check the box that applies and provide related information where needed
	The Person Doing Business with the County is an individual and there is no familial relationship between this individual and any Cook County employee or any person holding elective office in the State of Illinois, Cook County, or any municipality within Cook County.
<b>.</b>	The Person Doing Business with the County is a business entity and there is no familial relationship between any member of this business entity's board of directors, officers, persons responsible for general administration of the business entity, agents authorized to execute documents on behalf of the business entity or employees directly engaged in contractual work with the County on behalf of the business entity, and any Cook County employee or any person holding elective office in the State of Illinois, Cook County, or any municipality within Cook County.

### COOK COUNTY BOARD OF ETHICS FAMILIAL RELATIONSHIP DISCLOSURE FORM

st one Cook County employee	e and/or a person or persons holdin	g elective office in the State of
Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
ch an additional sheet followir	ng the above format.	
business entity's board of dire  ats authorized to execute docu-  al work with the County on bud/or a person holding elective	ectors, officers, persons responsible ments on behalf of the business en ehalf of the business entity, on the e office in the State of Illinois, Coo	for general administration of the tity and/or employees directly one hand, and at least one Cook k County, and/or any
Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
	st one Cook County employed by, and/or any municipality with Name of Related County Employee or State, County or Municipal Elected Official  Solution of Related County is a light authorized to execute docuted work with the County on bud/or a person holding elective Cook County, on the other. To Name of Related County Employee or State, County or Municipal Elected Official  Name of Related County Employee or State, County or Municipal Elected Official  Name of Related County Employee or State, County or State, C	Employee or State, County or Municipal Elected Official  County Employee or State, County or Municipal Elected Official  County Employee or State, County or Municipal Elected Official  County Employee or State, County or Municipal Elected Official  County Employee or State, County or Municipal Elected Official  County Employee or State, County or Municipal Elected Official  County Employee or State, County or Municipal Elected Official  County Employee or State, County or Municipal Elected Official  Title and Position of Related County or Municipal Elected Official  Title and Position of Related County or Municipal Elected Official  Title and Position of Related County or Municipal Elected Official  Title and Position of Related County or Municipal Elected Official  Title and Position of Related County or Municipal Elected Official

Name of Person Responsible for the General Administration of the Business Entity Doing	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship <sup>*</sup>
Business with the County  Not applicable			
Name of Agent Authorized	Name of Related County	Title and Position of Related	Nature of Familial
to Execute Documents for Business Entity Doing Business with the County	Employee or State, County or Municipal Elected Official	County Employee or State, County or Municipal Elected Official	Relationship*
Not applicable	<u> </u>		
Name of Employee of Business Entity Directly Engaged in Doing Business with the County	Name of Related County Employee or State, County or Municipal Elected Official	Title and Position of Related County Employee or State, County or Municipal Elected Official	Nature of Familial Relationship*
Not applicable			- <u>-</u> -
If mo	re space is needed, attach an	additional sheet following the abo	ve format.
	and Statement a time of Statement at the Statement Statement Statement Statement Statement Statement Statement	t that to the language trades (sections to the constant) of the constant of languages of languages and the languages of la	mentale dan Managara papat sang tahun 1985 and sang pandahan dan dan dan dan dan dan dan dan dan d
ERIFICATION: To the lomplete. I acknowledge that debarment.	nest of my knowledge, the interpretation at an inaccurate or incompleted.	nformation I have provided on this e disclosure is punishable by law,	s disclosure form is accurate an including but not limited to fin-
Houde		August 17, 2015	
ignature of Recipient		Date	

**SUBMIT COMPLETED FORM TO:** 

Cook County Board of Ethics 69 West Washington Street, Suite 3040, Chicago, Illinois 60602

Office (312) 603-4304 – Fax (312) 603-9988 CookCounty Ethics@cookcountyil.gov

Spouse, domestic partner, civil union partner or parent, child, sibling, aunt, uncle, niece, nephew, grandparent or grandchild by blood, marriage (i.e. in laws and step relations) or adoption.

#### **SECTION 4**

#### **COOK COUNTY AFFIDAVIT FOR WAGE THEFT ORDINANCE**

Effective May 1, 2015, every Person, <u>including Substantial Owners</u>, seeking a Contract with Cook County must comply with the Cook County Wage Theft Ordinance set forth in Chapter 34, Article IV, Section 179. Any Person/Substantial Owner, who fails to comply with Cook County Wage Theft Ordinance, may request that the Chief Procurement Officer grant a reduction or waiver in accordance with Section 34-179(d).

"Contract" means any written document to make Procurements by or on behalf of Cook County.

"Person" means any individual, corporation, partnership, Joint Venture, trust, association, limited liability company, sole proprietorship or other legal entity.

"Procurement" means obtaining supplies, equipment, goods, or services of any kind.

"Substantial Owner" means any person or persons who own or hold a twenty-five percent (25%) or more percentage of interest in any business entity seeking a County Privilege, including those shareholders, general or limited partners, beneficiaries and principals; except where a business entity is an individual or sole proprietorship, Substantial Owner means that individual or sole proprietor.

All Persons/Substantial Owners are required to complete this affidavit and comply with the Cook County Wage Theft Ordinance before any Contract is awarded. Signature of this form constitutes a certification the information provided below is correct and complete, and that the individual(s) signing this form has/have personal knowledge of such information.

I. Contract Information:		•	
Contract Number: 11-8 4 015			
County Using Agency (requesting Procurement): Cou	nty of Cook, Illinois	<del></del>	
II. Person/Substantial Owner Information:			
Person (Corporate Entity Name): Everyone Cou	unts, Inc.	···	
Substantial Owner Complete Name: Lori J. Steele	····		
FEIN# 20-2957497			
Date of Birth: confidential	E-mail address:	contact@e	everyonecounts.com
Street Address: 4435 Eastgate Mall #100			
City: San Diego	State:	CA	Zip: 92121
Home Phone: (858) 427-4673	Driver's	License No:_	confidential

#### III. Compliance with Wage Laws:

Within the past five years has the Person/Substantial Owner, in any judicial or administrative proceeding, been convicted of, entered a plea, made an admission of guilt or liability, or had an administrative finding made for committing a repeated or willful violation of any of the following laws:

Illinois Wage Payment and Collection Act, 820 ILCS 115/1 et seg..

YES or NO

Illinois Minimum Wage Act, 820 ILCS 105/1 et seq., YES or NO

Illinois Worker Adjustment and Retraining Notification Act, 820 ILCS 65/1 et seq., YES or NO

Employee Classification Act, 820 ILCS 185/1 et seq., YES or NO

Fair Labor Standards Act of 1938, 29 U.S.C. 201, et seq.,

YES or NO

Any comparable state statute or regulation of any state, which governs the payment of wages

YES or NO

If the Person/Substantial Owner answered "Yes" to any of the questions above, it is ineligible to enter into a Contract with Cook County, but can request a reduction or waiver under Section IV.

#### IV. Request for Waiver or Reduction

If Person/Substantial Owner answered "Yes" to any of the questions above, it may request a reduction or waiver in accordance with Section 34-179(d), provided that the request for reduction of waiver is made on the basis of one or more of the following actions that have taken place:

There has been a bona fide change in ownership or Control of the ineligible Person or Substantial Owner **YES or NO** 

Disciplinary action has been taken against the individual(s) responsible for the acts giving rise to the violation YES or NO

Remedial action has been taken to prevent a recurrence of the acts giving rise to the disqualification or default **YES or NO** 

Other factors that the Person or Substantial Owner believe are relevant. YES or NO

The Person/Substantial Owner must submit documentation to support the basis of its request for a reduction or waiver. The Chief Procurement Officer reserves the right to make additional inquiries and request additional documentation.

V.	Affirmation				
	The Person/Substantial Owner affirmenthat all state	ments conta	ained in the Aff	idavit are true, accurate and complete.	
١,	Signature:			Date: August 17, 2015	
	Name of Person signing (Print): Lori Steele			Title: CEO	
	Subsoribed and sworn to before/me this 17th	day of _	August	<sub>, 20</sub> 15	
x_&	telane Hotel				_
	Notary Public Signature		· · · · · · · · · · · · · · · · · · ·	Notary Seal	_

Note: The above information is subject to verification prior to the award of the Contract.



#### **SECTION 5**

### CONTRACT AND EDS EXECUTION PAGE PLEASE EXECUTE THREE ORIGINAL COPIES

The Applicant hereby certifies and warrants that all of the statements, certifications and representations set forth in this EDS are true, complete and correct; that the Applicant is in full compliance and will continue to be in compliance throughout the term of the Contract or County Privilege issued to the Applicant with all the policies and requirements set forth in this EDS; and that all facts and information provided by the Applicant in this EDS are true, complete and correct. The Applicant agrees to inform the Chief Procurement Officer in writing if any of such statements, certifications, representations, facts or information becomes or is found to be untrue, incomplete or incorrect during the term of the Contract or County Privilege.

	Execution by Corporation
Everyone Counts, Inc	Lori Steele
Corporation's Name	President's Printed Name and Signature
858-427-4673	contact@everyonecounts.com
Telephone	Email
(NuL) A	August 17,2015
Secretary Signature	Date
V	Execution by LLC
Not applicable	
LLC Name	*Member/Manager Printed Name and Signature
Date	Telephone and Email
Exec	eution by Partnership/Joint Venture
Not applicable	
Partnership/Joint Venture Name	*Partner/Joint Venturer Printed Name and Signature
Date	Telephone and Email
E	xecution by Sole Proprietorship
Not applicable	
Printed Name and Signature	Date
Telephone	Email
Subscribed and sworn to before me this 17th day of Aug 2015.	March 24,2017
Chl. thow	My commission expires:  STEFANIE HISTED
Notary Public Signature	Notary Seal Commission # 2014639 Notary Public - California
If the operating agreement, partnership agreeme	San Diego County ent or governing documents requiring execution by Multiplem Explos Mar 24, 2017

managers, partners, or joint venturers, please complete and execute additional Contract and EDS Execution Pages.

# Everyone Counts, Inc. Amendment No. 3

This document is included with Amendment No. 3 of the abovementioned contract that the Office of Contract Compliance assigned a 35% overall M/WBE participation goal for the underlying contract. The Office of Contract Compliance found the vendor's M/WBE Utilization Plan for the underlying responsive indicated contract as the on attached correspondence from August 23, 2011. Per the October 13, 2015 correspondence from the Office of Contract Compliance, also included herein, they are not required to review the M/WBE Utilization Plan for this Amendment because it is for an extension only.

### THE BOARD OF COMMISSIONERS TONI PRECKWINKLE

#### PRESIDENT

LEAN COLLINS	::1st Dist.	PETER N. SILVESTRI	9th I
ERT STEELE	2nd Dist.	BRIDGET GAINER	10th (
RY BUTLER	3rd Dist.	JOHN P. DALEY	11th (
LIAM M. BEAVERS	4th Dist.	JOHN A. FRITCHEY	12th (
BORAH SIMS	5th Dist.	LARRY SUFFREDIN	13th (
AN PATRICIA MURPHY	6th Dist.	GREGG GOSLIN	14th [
SUS G. GARCIA	7th Dist.	TIMOTHY O. SCHNEIDER	15th E
DWIN REYES	8th Dist.	JEFFREY R. TOBOLSKI	16th (
		ELIZABETH ANN DOODY GORMAN	17th [
		ELIZADETA ANN DUUDY GUKMAN	1710



### COOK COUNTY OFFICE OF CONTRACT COMPLIANCE

#### LAVERNE HALL DIRECTOR

118 North Clark Street, Room 1020 Chicago, Illinois 60602-1304 TEL (312) 603-5502 FAX (312) 603-4547

August 23, 2011

Ms. Maria De Lourdes Coss Purchasing Agent County Building-Room 1018 Chicago, IL 60602

Re: RFP 11-84-015P Electronic Ballot Delivery System

Based on the review of the proposal submitted for the compliance, Contract Compliance has determined the following:

Firm	Goals	MBE	WBE	Waiver	Compliance
Konnech, Inc.	35% overall	0%	0%	Yes	No
Advanced Ballot Solutions	35% overall	0%	0%	Yes	No
Everyone Counts, Inc.	35% overall	0%	0%	Yes	No
3x Data Corporation	35% overall	0%	35%	No	Yes
Election Systems & Software, Inc.	35% overall	17.4%	0%	Yes	Yes

Sincerely,

LaVerne Hall

Director, Contract Compliance

LH/ae

#### Ryan Connor (Procurement)

From:

Aleatha Easley (Contract Compliance)

Sent:

Tuesday, October 13, 2015 2:26 PM

To:

Ryan Connor (Procurement)

Subject:

Contract 11-84-015 Amendment No.1

#### Good Afternoon Ryan,

Please be advised that contract number 11-84-015 for Electronic Ballot Delivery System does not require OCC evaluation as it for an increase in time only. There has no changed from the original award of the contract which was determined to be responsive to the MWBE Ordinance requirements.

Should you have any questions please let me know.

#### **Aleatha Easley**

Compliance Officer
Cook County Office of Contract Compliance
118 N. Clark Street, Room 1020
Chicago, Illinois 60602
312.603.5504
aleatha.easley@cookcountyil.gov

#### **MBE/WBE UTILIZATION PLAN - FORM 1**

BIDDER/PROPOSER HEREBY STATES that all MBE/WBE firms included in this Plan are certified MBEs/WBEs by at least one of the entities listed in the General Conditions - Section 19.

l.	BIDDER/	PROPOSER MBE/WBE STATUS: (check	the appropriate line)			
		Bidder/Proposer is a certified MBE or WBI	E firm. (If so, attach co	opy of current Letter of Certification)		
	<del></del>	Bidder/Proposer is a Joint Venture and o Certification, a copy of Joint Venture Ag Venture and a completed Joint Venture Af	eement clearly descr	ibing the role of the MBE/WBE firm(	s) and its ownership interes	of Letter(s) of at in the Joint
		Bidder/Proposer is not a certified MBE or directly or indirectly in the performance of	WBE firm, nor a Jointhe Contract. (If so, c	nt Venture with MBE/WBE partners, b omplete Sections II below and the Let	out will utilize MBE and WBI er(s) of Intent – Form 2).	Ξ firms either
11.		Direct Participation of MBE/WBE Firms		Indirect Participation of MBE/WBI	Firms	
achieve achieve	Direct Part Part Post Postion be c	als have not been achieved through articipation at the time of Bid/Prop articipation have been exhausted. considered.  (BEs that will perform as subcontractors	osal submission. Only after writte	Indirect Participation will only n documentation of Good Fait	be considered after al	efforts to
	WDE8/VV	MBE/WBE Firm: Not applicable	//suppliers/consultar	ns include the following.		
		Address:				<u>-</u>
		E-mail:				<del></del>
		Contact Person:		Phone:		_
		Dollar Amount Participation: \$				
		Percent Amount of Participation:	4			%
		*Letter of Intent attached? *Current Letter of Certification attached?	Yes	No No		·
		MBE/WBE Firm: Not applicable				
		Address:				
		E-mail:				_
		Contact Person:		Phone:		
		Dollar Amount Participation: \$				<del></del>
	•	Percent Amount of Participation:				_%
		*Letter of Intent attached? *Current Letter of Certification attached?	YesYes	No . No		
		Attach additional sheets as needed.				٠

\* Letter(s) of Intent and current Letters of Certification must be submitted at the time of bid.

#### MBE/WBE LETTER OF INTENT - FORM 2

MWBE Firm: Not applicable	Certifying Agency:
Contact Person:	Certification Expiration Date:
Address:	Ethnicity:
City/State: Zip:	
Phone: Fax:	
Email:	
Participation: [ ] Direct [ ] Indirect	
Will the M/WBE firm be subcontracting any of the good	ods or services of this contract to another firm?
[ ] No [ ] Yes – Please attach explanation. Pro	posed Subcontractor(s):
more space is needed to fully describe MWBE Firm's proper	ollowing Commodities/Services for the above named Project/ Contract: (If osed scope of work and/or payment schedule, attach additional sheets)
Not applicable	
Not applicable	erms of Payment for the above-described Commodities/ Services:
THE UNDERSIGNED PARTIES AGREE that this Lework, conditioned upon (1) the Bidder/Proposer's Subcontractor remaining compliant with all relevant County, and the State to participate as a MBE/WBE	etter of Intent will become a binding Subcontract Agreement for the above receipt of a signed contract from the County of Cook; (2) Undersigne credentials, codes, ordinances and statutes required by Contractor, Coofirm for the above work. The Undersigned Parties do also certify that the areas under Description of Service/ Supply and Fee/Cost were completed.
Signature ( <i>M/WBE</i> )	Signature (Prime Bidder/Proposer)
Print Name	Print Name
Firm Name	Firm Name
Date	Date
Subscribed and sworn before me	Subscribed and sworn before me
this day of, 20	this day of, 20
Notary Public	Notary Public
SEAL	SEAL

M/WBE Letter of Intent - Form 2

Revised: 1/29/14

#### PETITION FOR REDUCTION/WAIVER OF MBE/WBE PARTICIPATION - FORM 3

Α.	BIDDER/PROPOSER HEREBY REQUESTS:	
	FULL MBE WAIVER	FULL WBE WAIVER
	REDUCTION (PARTIAL MBE and/or N	WBE PARTICIPATION)
	% of Reduction for MBE Partic	
В.	REASON FOR FULL/REDUCTION WAIVER	REQUEST
	Bidder/Proposer shall check each item application shall be submitted with this rec	able to its reason for a waiver request. Additionally, supporting quest.
	(1) Lack of sufficient qualified MBEs and by the contract. ( <b>Please explain</b> )	/or WBEs capable of providing the goods or services required
		quirements for performing the contract make it impossible or contract to enable the contractor to utilize MBEs and/or WBEs rticipation. (Please explain)
	doing business and would make acce	nd/or WBEs are above competitive levels and increase cost of eptance of such MBE and/or WBE bid economically on the percentage of total contract price represented by such in)
<b>V</b>	(4) There are other relevant factors makir and/or WBE firms. (Please explain)	ng it impossible or economically infeasible to utilize MBE
C.	GOOD FAITH EFFORTS TO OBTAIN MBE/V	WBE PARTICIPATION
	services; and provided MBEs and specifications, terms and conditions	entified MBEs and WBEs for utilization of goods and/or WBEs with a timely opportunity to review and obtain relevant s of the proposal to enable MBEs and WBEs to prepare an ttach of copy written solicitations made)
	(2) Used the services and assistance of	the Office of Contract Compliance staff. (Please explain)
	(3) Timely notified and used the services organizations. (Attach of copy writt	s and assistance of community, minority and women business ten solicitations made)
	(4) Followed up on initial solicitation of M business. (Attach supporting docu	ABEs and WBEs to determine if firms are interested in doing imentation)
	(5) Engaged MBEs & WBEs for direct/ind	direct participation. (Please explain)
D.	OTHER RELEVANT INFORMATION	
	Attach any other documentation relative to	Good Faith Efforts in complying with MBE/WBE participation.

M/WBE Reduction/Waiver Request - Form 3

Revised: 01/29/14

#### EVERCOUN

#### $ACORD_{\scriptscriptstyle{\mathsf{IM}}}$

#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 6/15/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT Patty Feeney PHONE (A/C, No, Ext): 858 457-3414 E-MAIL Spatty.feeney@barneyandbarney.com				
Barney & Barney, a Marsh & McLennan					
Insurane Agency LLC Company					
P.O. Box 85638; CA License #0H18131	INSURER(S) AFFORDING COVERAGE	NAIC#			
San Diego, CA 92122	INSURER A: Sentinel Insurance Company, Ltd	11000			
INSURED	INSURER B : Lloyd's of London				
Everyone Counts, Inc.	INSURER C: The Hanover Insurance Company	22292			
4435 Eastgate Mall, Suite 100	INSURER D :				
San Diego, CA 92121	INSURER E :				
	INSURER F:				
COVERAGES CERTIFICATE NUMBER:	REVISION NUMBER:				

COVERAGES

CERTIFICATE NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDLS	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP	LIMIT	9
A	GENERAL LIABILITY	X	, v U	72SBAAN9736	1		EACH OCCURRENCE	\$1,000,000
``	X COMMERCIAL GENERAL LIABILITY						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$300,000
	CLAIMS-MADE X OCCUR				•		MED EXP (Any one person)	\$10,000
ŀ							PERSONAL & ADV INJURY	\$1,000,000
1							GENERAL AGGREGATE	\$2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:	.					PRODUCTS - COMP/OP AGG	\$2,000,000
<u></u>	X POLICY PRO- LOC						N/A	\$N/A
	AUTOMOBILE LIABILITY				Į		COMBINED SINGLE LIMIT (Ea accident)	\$
	ANY AUTO	.					BODILY INJURY (Per person)	\$
	ALL OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$
	HIRED AUTOS NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	\$
		.						\$
	UMBRELLA LIAB OCCUR						EACH OCCURRENCE	\$
1	EXCESS LIAB CLAIMS-MADE						AGGREGATE	\$
Ĺ	DED RETENTION \$			<u> </u>				\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						WC STATU- OTH- TORY LIMITS ER	
1	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A					E.L. EACH ACCIDENT	\$
	(Mandatory In NH)	"' ^					E.L. DISEASE - EA EMPLOYEE	\$
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$
C	Crime(3rd party)			1041080	06/15/2015	06/15/2016	\$200,000 Policy Lim	it
В	General Liability			ESD04104319	01/12/2015	01/12/2016	\$1,000,000 EA CLAI	M <sub>.</sub>
							\$2,000,000 AGGREC	
550	CODIDITION OF ODED ATIONS (LOCATIONS / VEHICLES / Attoch ACODID 10/1/ Additional Demoks Cabellula (Locations)							

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
Certificate holder is named as an additional insured per Hartford General Liability policy form attached.
Proof of coverage includes Crime (Employee Theft and 3rd Party Property theft)on a blanket basis and to which the State of Alabama contract will apply per terms & conditions of policy.

10 days notice of cancellation for non-payment of premium applies.

APICINI IAV 1P HAPPPIC	CERTIFIC	CATE	HOL	.DER
------------------------	----------	------	-----	------

State of Alabama Alabama State Capitol 600 Dexter Avenue Suite S-105 Montgomery, AL 36130

#### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

12.		-		u
- UI	1111.	<b>- ∙</b> €	46	ur

© 1988-2010 ACORD CORPORATION. All rights reserved.

POLICY PERIOD: 01/18/2015

TO 01/18/2016

#### **BUSINESS LIABILITY COVERAGE FORM**

#### 2. Applicable To Medical Expenses Coverage

We will not pay expenses for "bodily injury":

#### a. Any Insured

To any insured, except "volunteer workers".

#### b. Hired Person

To a person hired to do work for or on behalf of any insured or a tenant of any insured.

#### c. Injury On Normally Occupied Premises

To a person injured on that part of premises you own or rent that the person normally occupies.

#### d. Workers' Compensation And Similar Laws

To a person, whether or not an "employee" of any insured, if benefits for the "bodily injury" are payable or must be provided under a workers' compensation or disability benefits law or a similar law.

#### e. Athletics Activities

To a person injured while practicing. instructing or participating in any physical exercises or games, sports or athletic

#### f. Products-Completed Operations Hazard

Included with the "products-completed operations hazard".

#### g. Business Liability Exclusions

Excluded under Business Liability Coverage.

#### C. WHO IS AN INSURED

- 1. If you are designated in the Declarations as:
  - a. An individual, you and your spouse are insureds, but only with respect to the conduct of a business of which you are the sole owner.
  - b. A partnership or joint venture, you are an insured. Your members, your partners, and their spouses are also insureds, but only with respect to the conduct of your business.
  - c. A limited liability company, you are an insured. Your members are also insureds, but only with respect to the conduct of your business. Your managers are insureds, but only with respect to their duties as your managers.
  - d. An organization other than a partnership, joint venture or limited liability company, you are an insured. Your "executive officers" and directors are insureds, but only with respect to their duties as your officers or directors. Your stockholders are also insureds, but only with respect to their liability as stockholders.

- e. A trust, you are an insured. Your trustees are also insureds, but only with respect to their duties as trustees.
- Each of the following is also an insured.

#### a. Employees And Volunteer Workers

Your "Volunteer workers" only while performing duties related to the conduct of your business, or your "employees", other than either your "executive officers" (if you are an organization other than a partnership, joint venture or limited liability company) or your managers (if you are a limited liability company), but only for acts within the scope of their employment by you or white performing duties related to the conduct of your business.

However, none of these "employees" or "volunteer workers" are insureds for:

- (1) "Bodily injury" or "personal and advertising injury":
  - (a) To you, to your partners or members (if you are a partnership or joint venture), to your members (if you are a limited liability company), or to a co-"employee" while in the course of his or her employment or performing duties related to the conduct of your business, or to your other workers" "volunteer while performing duties related to the conduct of your business:
  - (b) To the spouse, child, parent. brother or sister of that co-"employee" or that "volunteer worker" as a consequence of Paragraph (1)(a) above;
  - (c) For which there is any obligation to share damages with or repay someone else who must pay damages because of the injury described in Paragraphs (1)(a) or (b) above; or
  - (d) Arising out of his or her providing or failing to provide professional health care services.

If you are not in the business of providing professional health care services. Paragraph (d) does not apply to any nurse, emergency medical technician or paramedic employed by you to provide such services.

- (2) "Property damage" to property:
  - (a) Owned, occupied or used by,

(b) Rented to, in the care, custody or control of, or over which physical control is being exercised for any purpose by you, any of your "employees", "volunteer workers", any partner or member (if you are a partnership or joint venture), or any member (if you are a limited liability company).

#### b. Real Estate Manager

Any person (other than your "employee" or "volunteer worker"), or any organization while acting as your real estate manager.

### c. Temporary Custodians Of Your Property

Any person or organization having proper temporary custody of your property if you die, but only:

- (1) With respect to liability arising out of the maintenance or use of that property; and
- (2) Until your legal representative has been appointed.

#### d. Legal Representative If You Die

Your legal representative if you die, but only with respect to duties as such. That representative will have all your rights and duties under this insurance.

#### e. Unnamed Subsidiary

Any subsidiary and subsidiary thereof, of yours which is a legally incorporated entity of which you own a financial interest of more than 50% of the voting stock on the effective date of this Coverage Part.

The insurance afforded herein for any subsidiary not shown in the Declarations as a named insured does not apply to injury or damage with respect to which an insured under this insurance is also an insured under another policy or would be an insured under such policy but for its termination or upon the exhaustion of its limits of insurance.

#### 3. Newly Acquired Or Formed Organization

Any organization you newly acquire or form, other than a partnership, joint venture or limited liability company, and over which you maintain financial interest of more than 50% of the voting stock, will qualify as a Named Insured if there is no other similar insurance available to that organization. However:

 Coverage under this provision is afforded only until the 180th day after you acquire or form the organization or the end of the policy period, whichever is earlier; and

#### **BUSINESS LIABILITY COVERAGE FORM**

- Coverage under this provision does not apply to.
  - (1) "Bodily injury" or "property damage" that occurred; or
  - (2) "Personal and advertising injury" arising out of an offense committed

before you acquired or formed the organization.

#### 4. Operator Of Mobile Equipment

With respect to "mobile equipment" registered in your name under any motor vehicle registration law, any person is an insured while driving such equipment along a public highway with your permission. Any other person or organization responsible for the conduct of such person is also an insured, but only with respect to liability arising out of the operation of the equipment, and only if no other insurance of any kind is available to that person or organization for this liability. However, no person or organization is an insured with respect to:

- a. "Bodily injury" to a co-"employee" of the person driving the equipment; or
- b. "Property damage" to property owned by, rented to, in the charge of or occupied by you or the employer of any person who is an insured under this provision.

#### 5. Operator of Nonowned Watercraft

With respect to watercraft you do not own that is less than 51 feet long and is not being used to carry persons for a charge, any person is an insured while operating such watercraft with your permission. Any other person or organization responsible for the conduct of such person is also an insured, but only with respect to liability arising out of the operation of the watercraft, and only if no other insurance of any kind is available to that person or organization for this liability.

However, no person or organization is an insured with respect to:

- a. "Bodily injury" to a co-"employee" of the person operating the watercraft; or
- b. "Property damage" to property owned by, rented to, in the charge of or occupied by you or the employer of any person who is an insured under this provision.

#### Additional Insureds When Required By Written Contract, Written Agreement Or Permit

The person(s) or organization(s) identified in Paragraphs a. through f. below are additional insureds when you have agreed, in a written

#### BUSINESS LIABILITY COVERAGE FORM

contract, written agreement or because of a permit issued by a state or political subdivision, that such person or organization be added as an additional insured on your policy, provided the injury or damage occurs subsequent to the execution of the contract or agreement, or the issuance of the permit.

A person or organization is an additional insured under this provision only for that period of time required by the contract, agreement or permit.

However, no such person or organization is an additional insured under this provision if such person or organization is included as an additional insured by an endorsement issued by us and made a part of this Coverage Part, including all persons or organizations added as additional insureds under the specific additional insured coverage grants in Section F.—Optional Additional insured Coverages.

#### a. Vendors

Any person(s) or organization(s) (referred to below as vendor), but only with respect to "bodily injury" or "property damage" arising out of "your products" which are distributed or sold in the regular course of the vendor's business and only if this Coverage Part provides coverage for "bodily injury" or "property damage" included within the "products-completed operations hazard".

(1) The insurance afforded to the vendor is subject to the following additional exclusions:

This insurance does not apply to:

- (a) "Bodily injury" or "property damage" for which the vendor is obligated to pay damages by reason of the assumption of liability in a contract or agreement. This exclusion does not apply to liability for damages that the vendor would have in the absence of the contract or agreement;
- **(b)** Any express warranty unauthorized by you,
- (c) Any physical or chemical change in the product made intentionally by the vendor;
- (d) Repackaging, except when unpacked solely for the purpose of inspection, demonstration, testing, or the substitution of parts under instructions from the manufacturer, and then repackaged in the original container;

- (e) Any failure to make such inspections, adjustments, tests or servicing as the vendor has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products;
- (f) Demonstration, installation, servicing or repair operations, except such operations performed at the vendor's premises in connection with the sale of the product;
- (g) Products which, after distribution or sale by you, have been labeled or relabeled or used as a container, part or ingredient of any other thing or substance by or for the vendor; or
- (h) "Bodily injury" or "property damage" arising out of the sole negligence of the vendor for its own acts or omissions or those of its employees or anyone else acting on its behalf. However, this exclusion does not apply to:
  - (i) The exceptions contained in Subparagraphs (d) or (f); or
  - (ii) Such inspections, adjustments, tests or servicing as the vendor has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products
- (2) This insurance does not apply to any insured person or organization from whom you have acquired such products, or any ingredient, part or container, entering into, accompanying or containing such products.

#### b. Lessors Of Equipment

(1) Any person or organization from whom you lease equipment; but only with respect to their liability for "bodily injury" "property damage" or "personal and advertising injury" caused, in whole or in part, by your maintenance, operation or use of equipment leased to you by such person or organization. (2) With respect to the insurance afforded to these additional insureds, this insurance does not apply to any "occurrence" which takes place after you cease to lease that equipment.

#### c. Lessors Of Land Or Premises

- (1) Any person or organization from whom you lease land or premises, but only with respect to liability arising out of the ownership, maintenance or use of that part of the land or premises leased to you.
- (2) With respect to the insurance afforded to these additional insureds, this insurance does not apply to:
  - (a) Any "occurrence" which takes place after you cease to lease that land or be a tenant in that premises; or
  - (b) Structural alterations, new construction or demolition operations performed by or on behalf of such person or organization.

#### d. Architects, Engineers Or Surveyors

- (1) Any architect, engineer, or surveyor, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf:
  - (a) In connection with your premises; or
  - (b) In the performance of your ongoing operations performed by you or on your behalf.
- (2) With respect to the insurance afforded to these additional insureds, the following additional exclusion applies:

This insurance does not apply to "bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of or the failure to render any professional services by or for you, including:

- (a) The preparing, approving, or failure to prepare or approve, maps, shop drawings, opinions, reports, surveys, field orders, change orders, designs or drawings and specifications; or
- (b) Supervisory, inspection, architectural or engineering activities.

#### BUSINESS LIABILITY COVERAGE FORM

### e. Permits Issued By State Or Political Subdivisions

- (1) Any state or political subdivision, but only with respect to operations performed by you or on your behalf for which the state or political subdivision has issued a permit.
- (2) With respect to the insurance afforded to these additional insureds, this insurance does not apply to:
  - (a) "Bodily injury", "property damage" or "personal and advertising injury" arising out of operations performed for the state or municipality; or
  - (b) "Bodily injury" or "property damage" included within the "productscompleted operations hazard".

#### f. Any Other Party

- (1) Any other person or organization who is not an insured under Paragraphs a. through e. above, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by your acts or omissions or the acts or omissions of those acting on your behalf.
  - (a) In the performance of your ongoing operations:
  - (b) In connection with your premises owned by or rented to you; or
  - (c) In connection with "your work" and included within the "productscompleted operations hazard", but only if
    - The written contract or written agreement requires you to provide such coverage to such additional insured; and
    - (ii) This Coverage Part provides coverage for "bodily injury" or "property damage" included within the "productscompleted operations hazard".
- (2) With respect to the insurance afforded to these additional insureds, this insurance does not apply to:

"Bodily injury", "property damage" or "personal and advertising injury" arising out of the rendering of, or the failure to render, any professional architectural, engineering or surveying services, including:

#### **BUSINESS LIABILITY COVERAGE FORM**

- (a) The preparing, approving, or failure to prepare or approve, maps, shop drawings, opinions, reports, surveys, field orders, change orders, designs or drawings and specifications; or
- (b) Supervisory, inspection architectural or engineering activities.

The limits of insurance that apply to additional insureds are described in Section **D**. – Limits Of Insurance.

How this insurance applies when other insurance is available to an additional insured is described in the Other Insurance Condition in Section **E.** – Liability And Medical Expenses General Conditions.

No person or organization is an insured with respect to the conduct of any current or past partnership, joint venture or limited liability company that is not shown as a Named Insured in the Declarations.

### D. LIABILITY AND MEDICAL EXPENSES LIMITS OF INSURANCE

#### 1. The Most We Will Pay

The Limits of Insurance shown in the Declarations and the rules below fix the most we will pay regardless of the number of:

- a. Insureds:
- b. Claims made or "suits" brought; or
- **c.** Persons or organizations making claims or bringing "suits".

#### 2. Aggregate Limits

The most we will pay for:

- a. Damages because of "bodily injury" and "property damage" included in the "products-completed operations hazard" is the Products-Completed Operations Aggregate Limit shown in the Declarations.
- b. Damages because of all other "bodily injury", "property damage" or "personal and advertising injury", including medical expenses, is the General Aggregate Limit shown in the Declarations.

This General Aggregate Limit applies separately to each of your "locations" owned by or rented to you.

"Location" means premises involving the same or connecting lots, or premises whose connection is interrupted only by a street, roadway or right-of-way of a railroad.

This General Aggregate limit does not apply to "property damage" to premises while rented to you or temporarily occupied by you with permission of the owner, ansing out of fire, lightning or explosion.

#### 3. Each Occurrence Limit

Subject to 2.a. or 2.b above, whichever applies, the most we will pay for the sum of all damages because of all "bodily injury", "property damage" and medical expenses arising out of any one "occurrence" is the Liability and Medical Expenses Limit shown in the Declarations.

The most we will pay for all medical expenses because of "bodily injury" sustained by any one person is the Medical Expenses Limit shown in the Declarations.

#### 4. Personal And Advertising Injury Limit

Subject to **2.b.** above, the most we will pay for the sum of all damages because of all "personal and advertising injury" sustained by any one person or organization is the Personal and Advertising Injury Limit shown in the Declarations.

#### 5. Damage To Premises Rented To You Limit

The Damage To Premises Rented To You Limit is the most we will pay under Business Liability Coverage for damages because of "property damage" to any one premises, while rented to you, or in the case of damage by fire, lightning or explosion, while rented to you or temporarily occupied by you with permission of the owner.

In the case of damage by fire, lightning or explosion, the Damage to Premises Rented To You Limit applies to all damage proximately caused by the same event, whether such damage results from fire, lightning or explosion or any combination of these.

#### 6. How Limits Apply To Additional Insureds

The most we will pay on behalf of a person or organization who is an additional insured under this Coverage Part is the lesser of:

- a. The limits of insurance specified in a written contract, written agreement or permit issued by a state or political subdivision; or
- b. The Limits of Insurance shown in the Declarations.

Such amount shall be a part of and not in addition to the Limits of Insurance shown in the Declarations and described in this Section.

If more than one limit of insurance under this policy and any endorsements attached thereto applies to any claim or "suit", the most we will pay under this policy and the endorsements is the single highest limit of liability of all coverages applicable to such claim or "suit". However, this paragraph does not apply to the Medical Expenses limit set forth in Paragraph 3. above.

The Limits of Insurance of this Coverage Part apply separately to each consecutive annual period and to any remaining period of less than 12 months, starting with the beginning of the policy period shown in the Declarations, unless the policy period is extended after issuance for an additional period of less than 12 months. In that case, the additional period will be deemed part of the last preceding period for purposes of determining the Limits of Insurance.

### E. LIABILITY AND MEDICAL EXPENSES GENERAL CONDITIONS

#### 1. Bankruptcy

Bankruptcy or insolvency of the insured or of the insured's estate will not relieve us of our obligations under this Coverage Part.

### 2. Duties In The Event Of Occurrence, Offense, Claim Or Suit

#### a. Notice Of Occurrence Or Offense

You or any additional insured must see to it that we are notified as soon as practicable of an "occurrence" or an offense which may result in a claim. To the extent possible, notice should include:

- How, when and where the "occurrence" or offense took place;
- (2) The names and addresses of any injured persons and witnesses; and
- (3) The nature and location of any injury or damage arising out of the "occurrence" or offense.

#### b. Notice Of Claim

If a claim is made or "suit" is brought against any insured, you or any additional insured must:

- (1) Immediately record the specifics of the claim or "suit" and the date received; and
- (2) Notify us as soon as practicable.

You or any additional insured must see to it that we receive a written notice of the claim or "suit" as soon as practicable.

#### c. Assistance And Cooperation Of The Insured

You and any other involved insured must:

#### BUSINESS LIABILITY COVERAGE FORM

- (1) Immediately send us copies of any demands, notices, summonses or legal papers received in connection with the claim or "suit":
- (2) Authorize us to obtain records and other information:
- (3) Cooperate with us in the investigation, settlement of the claim or defense against the "suit"; and
- (4) Assist us, upon our request, in the enforcement of any right against any person or organization that may be liable to the insured because of injury or damage to which this insurance may also apply.

#### d. Obligations At The Insured's Own Cost

No insured will, except at that insured's own cost, voluntarily make a payment, assume any obligation, or incur any expense, other than for first aid, without our consent.

#### e. Additional Insured's Other Insurance

If we cover a claim or "suit" under this Coverage Part that may also be covered by other insurance available to an additional insured, such additional insured must submit such claim or "suit" to the other insurer for defense and indemnity.

However, this provision does not apply to the extent that you have agreed in a written contract, written agreement or permit that this insurance is primary and non-contributory with the additional insured's own insurance.

#### f. Knowledge Of An Occurrence, Offense, Claim Or Suit

Paragraphs a. and b. apply to you or to any additional insured only when such "occurrence", offense, claim or "suit" is known to:

- You or any additional insured that is an individual;
- (2) Any partner, if you or an additional insured is a partnership;
- (3) Any manager, if you or an additional insured is a limited liability company,
- (4) Any "executive officer" or insurance manager, if you or an additional insured is a corporation;
- (5) Any trustee, if you or an additional insured is a trust; or
- (6) Any elected or appointed official, if you or an additional insured is a political subdivision or public entity.

#### **BUSINESS LIABILITY COVERAGE FORM**

This Paragraph f. applies separately to you and any additional insured.

#### 3. Financial Responsibility Laws

- a. When this policy is certified as proof of financial responsibility for the future under the provisions of any motor vehicle financial responsibility law, the insurance provided by the policy for "bodily injury" liability and "property damage" liability will comply with the provisions of the law to the extent of the coverage and limits of insurance required by that law.
- b. With respect to "mobile equipment" to which this insurance applies, we will provide any liability, uninsured motorists, underinsured motorists, no-fault or other coverage required by any motor vehicle law. We will provide the required limits for those coverages.

#### 4. Legal Action Against Us

No person or organization has a right under this Coverage Form:

- To join us as a party or otherwise bring us into a "suit" asking for damages from an insured; or
- b. To sue us on this Coverage Form unless all of its terms have been fully complied with

A person or organization may sue us to recover on an agreed settlement or on a final judgment against an insured; but we will not be liable for damages that are not payable under the terms of this insurance or that are in excess of the applicable limit of insurance. An agreed settlement means a settlement and release of liability signed by us, the insured and the claimant or the claimant's legal representative.

#### 5. Separation Of Insureds

Except with respect to the Limits of Insurance, and any rights or duties specifically assigned in this policy to the first Named Insured, this insurance applies:

- As if each Named Insured were the only Named Insured; and
- **b.** Separately to each insured against whom a claim is made or "suit" is brought.

#### 6. Representations

#### a. When You Accept This Policy

By accepting this policy, you agree:

- (1) The statements in the Declarations are accurate and complete:
- (2) Those statements are based upon representations you made to us; and

(3) We have issued this policy in reliance upon your representations.

### b. Unintentional Failure To Disclose

If unintentionally you should fail to disclose all hazards relating to the conduct of your business at the inception date of this Coverage Part, we shall not deny any coverage under this Coverage Part because of such failure.

#### 7. Other insurance

If other valid and collectible insurance is available for a loss we cover under this Coverage Part, our obligations are limited as follows:

#### a. Primary Insurance

This insurance is primary except when b. below applies. If other insurance is also primary, we will share with all that other insurance by the method described in c. below.

#### b. Excess insurance

This insurance is excess over any of the other insurance, whether primary, excess, contingent or on any other basis:

#### (1) Your Work

That is Fire. Extended Coverage. Builder's Risk, Installation Risk or similar coverage for "your work":

#### (2) Premises Rented To You

That is fire, lightning or explosion insurance for premises rented to you or temporarily occupied by you with permission of the owner;

#### (3) Tenant Liability

That is insurance purchased by you to cover your liability as a tenant for "property damage" to premises rented to you or temporarily occupied by you with permission of the owner;

#### (4) Aircraft, Auto Or Watercraft

If the loss arises out of the maintenance or use of aircraft, "autos" or watercraft to the extent not subject to Exclusion **g**, of Section **A**. – Coverages.

#### (5) Property Damage To Borrowed Equipment Or Use Of Elevators

If the loss arises out of "property damage" to borrowed equipment or the use of elevators to the extent not subject to Exclusion k. of Section A.—Coverages.

#### (6) When You Are Added As An Additional Insured To Other Insurance

That is other insurance available to you covering liability for damages arising out of the premises or operations, or products and completed operations, for which you have been added as an additional insured by that insurance; or

#### (7) When You Add Others As An Additional insured To This insurance

That is other insurance available to an additional insured.

However, the following provisions apply to other insurance available to any person or organization who is an additional insured under this Coverage Part:

#### (a) Primary Insurance When Required By Contract

This insurance is primary if you have agreed in a written contract, written agreement or permit that this insurance be primary. If other insurance is also primary, we will share with all that other insurance by the method described in **c.** below.

#### (b) Primary And Non-Contributory To Other Insurance When Required By Contract

If you have agreed in a written contract, written agreement or permit that this insurance is primary and non-contributory with the additional insured's own insurance, this insurance is primary and we will not seek contribution from that other insurance

Paragraphs (a) and (b) do not apply to other insurance to which the additional insured has been added as an additional insured.

When this insurance is excess, we will have no duty under this Coverage Part to defend the insured against any "suit" if any other insurer has a duty to defend the insured against that "suit" If no other insurer defends, we will undertake to do so, but we will be entitled to the insured's rights against all those other insurers.

#### BUSINESS LIABILITY COVERAGE FORM

When this insurance is excess over other insurance, we will pay only our share of the amount of the loss, if any, that exceeds the sum of:

- (1) The total amount that all such other insurance would pay for the loss in the absence of this insurance; and
- (2) The total of all deductible and selfinsured amounts under all that other insurance.

We will share the remaining loss, if any, with any other insurance that is not described in this Excess Insurance provision and was not bought specifically to apply in excess of the Limits of Insurance shown in the Declarations of this Coverage Part.

#### c. Method Of Sharing

If all the other insurance permits contribution by equal shares, we will follow this method also. Under this approach, each insurer contributes equal amounts until it has paid its applicable timit of insurance or none of the loss remains, whichever comes first.

If any of the other insurance does not permit contribution by equal shares, we will contribute by limits. Under this method, each insurer's share is based on the ratio of its applicable limit of insurance to the total applicable limits of insurance of all insurers.

### 8. Transfer Of Rights Of Recovery Against Others To Us

#### a. Transfer Of Rights Of Recovery

If the insured has rights to recover all or part of any payment, including Supplementary Payments, we have made under this Coverage Part, those rights are transferred to us. The insured must do nothing after loss to impair them. At our request, the insured will bring "suit" or transfer those rights to us and help us enforce them. This condition does not apply to Medical Expenses Coverage.

#### Walver Of Rights Of Recovery (Walver Of Subrogation)

If the insured has waived any rights of recovery against any person or organization for all or part of any payment, including Supplementary Payments, we have made under this Coverage Part, we also waive that right, provided the insured waived their rights of recovery against such person or organization in a contract, agreement or permit that was executed prior to the injury or damage.

## Delaware

PAGE 1

### The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF

DELAWARE, DO HEREBY CERTIFY "EVERYONE COUNTS, INC." IS DULY

INCORPORATED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN

GOOD STANDING AND HAS A LEGAL CORPORATE EXISTENCE SO FAR AS THE

RECORDS OF THIS OFFICE SHOW, AS OF THE FOURTEENTH DAY OF JULY,

A.D. 2015.

AND I DO HEREBY FURTHER CERTIFY THAT THE SAID "EVERYONE COUNTS, INC." WAS INCORPORATED ON THE FIRST DAY OF JUNE, A.D. 2005.

AND I DO HEREBY FURTHER CERTIFY THAT THE FRANCHISE TAXES HAVE BEEN PAID TO DATE.

AND I DO HEREBY FURTHER CERTIFY THAT THE ANNUAL REPORTS HAVE BEEN FILED TO DATE.

3978772 8300

151045380

Jeffrey W. Bullock, Secretary of State AUTHENTY CATION: 2553018

DATE: 07-14-15

You may verify this certificate online at corp.delaware.gov/authver.shtml

## Delaware

PAGE 1

## The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF

DELAWARE, DO HEREBY CERTIFY THE ATTACHED ARE TRUE AND CORRECT

COPIES OF ALL DOCUMENTS FILED FROM AND INCLUDING THE RESTATED

CERTIFICATE OR A MERGER WITH A RESTATED CERTIFICATE ATTACHED OF

"EVERYONE COUNTS, INC." AS RECEIVED AND FILED IN THIS OFFICE.

THE FOLLOWING DOCUMENTS HAVE BEEN CERTIFIED:

RESTATED CERTIFICATE, FILED THE TWENTY-EIGHTH DAY OF OCTOBER, A.D. 2013, AT 8:24 O'CLOCK P.M.

CERTIFICATE OF AMENDMENT, FILED THE TWELFTH DAY OF JANUARY,
A.D. 2015, AT 9:54 O'CLOCK P.M.

3978772 8100X

151045380

Jeffrey W. Bullock, Secretary of State

AUTHENTYCATION: 2553017

DATE: 07-14-15

You may verify this certificate online at corp.delaware.gov/authver.shtml

State of Delaware Secretary of State Division of Corporations Delivered 08:29 PM 10/28/2013 FILED 08:24 PM 10/28/2013 SRV 131243718 - 3978772 FILE

#### AMENDED AND RESTATED CERTIFICATE OF INCORPORATION OF EVERYONE COUNTS, INC.

EVERYONE COUNTS, INC, a corporation organized and existing under the laws of the State of Delaware (the "Corporation") hereby certifies that:

ONE: The name of the Corporation is Everyone Counts, Inc. The date of filing of the original Certificate of Incorporation of this corporation with the Secretary of State of the State of Delaware was June 1, 2005, as Everyone Counts, Inc.

TWO: The Amended and Restated Certificate of Incorporation attached hereto as Exhibit A was duly adopted in accordance with Sections 242 and 245 of the General Corporation Law of the State of Delaware, and restates, integrates and further amends the provisions of the Corporation's Certificate of Incorporation.

THREE: The Amended and Restated Certificate of Incorporation attached hereto as Exhibit A was duly approved by the holders of the requisite number of shares of the Corporation's capital stock in accordance with Section 228 of the General Corporation Law of the State of Delaware.

FOUR: The text of the Certificate of Incorporation of this Corporation is hereby amended and restated to read as set forth in Exhibit A attached hereto.

IN WITNESS WHEREOF, Everyone Counts, Inc. has caused this Amended and Restated Certificate of Incorporation to be signed by Lori J. Steele, a duly authorized officer of the Corporation, on October 28, 2013.

EVERYONE COUNTS, INC.

Print Name: Lori J.

Title: Chief Executive Officer

#### **EXHIBIT A**

#### ARTICLE I.

The name of the Corporation is "EVERYONE COUNTS, INC." (the "Corporation").

#### ARTICLE II.

The address of the registered office of this corporation in the State of Delaware is 2711 Centerville Road, Suite 400, City of Wilmington, County of New Castle, and the name of the registered agent of this corporation in the State of Delaware at such address is Corporation Service Company.

#### ARTICLE III.

The purpose of the Corporation is to engage in any lawful acts or activity for which a corporation may be organized under the General Corporation Law of the State of Delaware ("DGCL"), as amended from time to time.

A. The Corporation is authorized to issue two classes of stock to be designated, respectively, "Common Stock" and "Preferred Stock." The total number of shares which the Corporation is authorized to issue is 273,500,000, 143,000,000 shares of which shall be Common Stock (the "Common Stock") and 130,500,000 shares of which shall be Preferred Stock (the "Preferred Stock"). The Common Stock shall have a par value of one-hundredth of one cent (\$0.0001) per share and the Preferred Stock shall have a par value of one-hundredth of one cent (\$0.0001) per share.

The Corporation's Board of Directors (the "Board") is expressly authorized to provide for the issue of authorized but unissued shares of the Preferred Stock in one or more series, and to fix the number of shares and to determine or alter for each such series, such voting powers, full or limited, or no voting powers, and such designations, preferences, and relative, participating, optional, or other spefcial rights, and qualifications, limitations or restrictions thereof, as shall be stated and expressed in the resolution or resolutions adopted by the Board providing for the issue of such shares and as may be permitted by the DGCL. Unless otherwise provided in the resolution or resolutions adopted by the Board providing for the issue of such shares, the Board is also expressly authorized to increase (but not above the total number of authorized shares of Preferred Stock, minus any shares designated as another series of Preferred Stock) or decrease (but not below the number of shares of such series then outstanding) the number of shares of any series, other than the Series A Preferred (as defined below), subsequent to the issue of shares of that series. In case the number of shares of any such series shall be so decreased, the shares constituting such decrease shall resume the status that they had prior to the adoption of the resolution or resolutions originally fixing the number of shares of such series. Any future class or series of Preferred Stock that may hereinafter come into existence and rank senior or pari passu to the Series Preferred (as defined below) with respect to dividend, liquidation, conversion or other rights, preferences, privileges, limitations and restrictions shall hereinafter be referred to as the "Future Preferred".

1

- B. The number of authorized shares of Common Stock may be increased or decreased (but not below the number of shares of Common Stock then outstanding) by (in addition to any vote of the holders of one or more series of Preferred Stock that may be required by the terms of this Amended and Restated Certificate of Incorporation) the affirmative vote of the holders of a majority of the stock of the Corporation entitled to vote, irrespective of the provisions of Section 242(b)(2) of the DGCL (voting together as a single class on an as-if-converted basis).
- "Series A Preferred Stock" (the "Series A Preferred"); 3,000,000 of the authorized shares of Preferred Stock have been designated "Series A-1 Preferred Stock" (the "Series A-1 Preferred"); 10,000,000 of the authorized shares of Preferred Stock have been designated "Series B Preferred Stock" (the "Series B Preferred"); and 17,500,000 of the authorized shares of Preferred Stock are hereby designated "Series C Preferred Stock" (the "Series C Preferred"); and 93,000,000 of the authorized shares of Preferred Stock are hereby designated "Series D Preferred Stock" (the "Series D Preferred"), and collectively with the Series A Preferred, the Series A-1 Preferred, the Series B Preferred, Series B Preferred, Series B Preferred and Series C Preferred may collectively be referred to herein as the "Junior Preferred."
- D. The rights, preferences, privileges, restrictions and other matters relating to the Common Stock and the Series Preferred are as follows:
- Dividend Rights. Subject to the rights, preferences or privileges of any Future Preferred, holders of Series Preferred shall be entitled to receive dividends, when, as and if declared by the Board out of funds legally available therefor; provided, however, that the holders of Series D Preferred shall be entitled to receive non-cumulative dividends, at the rate of 7% of the Series D Original Purchase Price (as defined below) per annum, prior and in preference to any dividends paid to the holders of Junior Preferred and Common Stock; and provided further, that, after payment of such dividends to the holders of Series D Preferred, the holders of Series C Preferred shall be entitled to receive non-cumulative dividends, at the rate of 7% of the Series C Original Purchase Price (as defined below) per annum, prior and in preference to any dividends paid to the holders of Series B Preferred, Series A-1 Preferred, Series A Preferred and Common Stock. After payment of such dividends to the holders of Series D Preferred and Series C Preferred, the holders of Series B Preferred, Series A-1 Preferred and Series A Preferred shall be entitled to receive noncumulative dividends when, as and if declared by the Board out of funds legally available therefore at the rate of 7.0% of their respective Original Purchase Prices (as defined below) per annum, prior and in preference to any dividends paid to the holders of Common Stock. Subject to the rights, preferences or privileges of any Future Preferred, holders of the Series Preferred shall also be entitled to participate pro rata in any dividends paid on the Common Stock in a per share amount equal (on an as-if-converted to Common Stock basis) to the amount paid or set aside for each share of Common Stock.

## 2. Preference Upon Liquidation.

(a) Subject to the rights, preferences and privileges of any Future Preferred, in the event of any Liquidation Event (defined below), the funds and assets that may

be legally distributed to the Corporation's stockholders, whether from capital, surplus, or earnings (collectively referred to as "Available Proceeds") shall be distributed to stockholders in the following manner:

Preferred then outstanding shall first be entitled to receive, out of the Available Proceeds, before any payment shall be made in respect of Junior Preferred or the Common Stock, an amount per share of Series D Preferred equal to one times (lx) the Series D Original Purchase Price (as defined below) plus any accrued and unpaid dividends thereon. If the Available Proceeds are insufficient to pay the holders of Series D Preferred, the full preferential amount described in this subsection, then the Available Proceeds will be distributed ratably among holders of Series D Preferred in proportion to the full preferential amount each such holder is otherwise entitled to receive under this subsection. "Series D Original Purchase Price" shall mean \$0.1661 per share (as appropriately adjusted for stock splits, stock dividends and other recapitalizations).

after the payments required under Section D.2(a)(i), the holders of shares of Series C Preferred then outstanding shall next be entitled to receive, out of the Available Proceeds, before any payment shall be made in respect of Series B Preferred, Series A-1 Preferred, Series A Preferred or the Common Stock, an amount per share of Series C Preferred equal to one times (lx) the Series C Original Purchase Price (as defined below) plus any accrued and unpaid dividends thereon. If after the payment to the holders of Series D Preferred of their full preferential amount required under Section D.2(a)(i), the Available Proceeds are insufficient to pay the holders of Series C Preferred the full preferential amount described in this subsection, then the Available Proceeds will be distributed ratably among holders of Series C Preferred in proportion to the full preferential amount each such holder is otherwise entitled to receive under this subsection. "Series C Original Purchase Price" shall mean \$0.293166 per share (as appropriately adjusted for stock splits, stock dividends and other recapitalizations).

Series B Preferred and Series A-1 Preferred. If any (iii) Available Proceeds remain after the payments required under Sections D.2(a)(i) and D.2(a)(ii), the holders of shares of Series B Preferred and Series A-1 Preferred then outstanding shall next be entitled to receive, out of the Available Proceeds, before any payment shall be made in respect of Series A Preferred or the Common Stock, an amount per share equal to (i) with respect to each share of Series B Preferred, one times (1x) the Series B Original Purchase Price (as defined below) plus any accrued and unpaid dividends thereon; and (ii) with respect to each share of Series A-1 Preferred, two times (2x) the Series A-1 Original Purchase Price (as defined below) plus any accrued and unpaid dividends thereon. If after the payment to the holders of Series D Preferred and Series C Preferred of their full preferential amount required under Sections D.2(a)(i) and D.2(a)(ii), the Available Proceeds are insufficient to pay the holders of Series B Preferred and Series A-1 Preferred the full preferential amount described in this subsection, then the Available Proceeds will be distributed ratably among holders of Series B Preferred and Series A-1 Preferred in proportion to the full preferential amount each such holder is otherwise entitled to receive under this subsection. "Series B Original Purchase Price" shall mean \$0.779674 per share (as appropriately adjusted for stock splits, stock dividends and other recapitalizations). "Series A-1 Original Purchase Price" shall mean \$0.50 per share (as appropriately adjusted for stock splits, stock dividends and other recapitalizations).

- Series A Preferred. If any Available Proceeds remain (iv) after the payments required under Sections D.2(a)(i), D.2(a)(ii) and D.2(a)(iii), the holders of shares of Series A Preferred then outstanding shall next be entitled to receive, out of the Available Proceeds, before any payment shall be made in respect of the Corporation's Common Stock, an amount per share of Series A Preferred equal to the Series A Original Issue Price (as defined below) plus any accrued but unpaid dividends. If after the payment to the holders of Series D Preferred, Series C Preferred, Series B Preferred and Series A-1 Preferred of their full preferential amount required under Sections D.2(a)(i), D.2(a)(ii) and D.2(a)(iii), the Available Proceeds are insufficient to pay the holders of Series A Preferred the full preferential amount described in this subsection, then the Available Proceeds will be distributed ratably among holders of Series A Preferred in proportion to the full preferential amount each such holder is otherwise entitled to receive under this subsection. "Series A Original Purchase Price" shall mean \$0.50 per share (as appropriately adjusted for stock splits, stock dividends and other recapitalizations). "Original Purchase Price" shall mean the Series D Original Purchase Price, Series C Original Purchase Price, Series B Original Purchase Price, Series A-1 Original Purchase Price or Series A Original Purchase Price, as the context dictates.
- Participation Rights. If there are any Available Proceeds remaining after the payment or distribution (or the setting aside for payment or distribution) to the holders of the Series Preferred of their full preferential amounts described above in Sections D.2(a)(i), D.2(a)(ii), D.2(a)(iii) and D.2(a)(iv), then all such remaining Available Proceeds shall be distributed among the holders of the then-outstanding Common Stock and then-outstanding Series Preferred, on an as-converted to Common Stock basis, until such holders of Series Preferred have received pursuant to this Section D.2(a) an aggregate amount per share of Series Preferred equal to three (3) times the applicable Original Purchase Price (the "Maximum Participation Amount"); thereafter, the remaining Available Proceeds, if any, shall be distributed ratably to the holders of the Common Stock; provided that, if the aggregate amount which the holders of Common Stock are entitled to receive pursuant to this Section D.2(a)(v) is greater than the Maximum Participation Amount payable with respect to any share of Series Preferred, each holder of such shares of Series Preferred shall be entitled to received, per share of such Series Preferred, the greater of (1) the Maximum Participation Amount and (2) the amount such holder would have received if such share of Series Preferred had been converted into Common Stock pursuant to the terms of this Certificate of Incorporation immediately prior to such Liquidation Event.
- be deemed to include (i) a liquidation, dissolution or winding up of the Corporation, (ii) the acquisition of the Corporation by another person by means of a reorganization, merger or consolidation (but excluding any reorganization, merger or consolidation effected exclusively for the purpose of changing the domicile of the Corporation), or any transaction or series of related transactions in which the stockholders of record of the Corporation as constituted immediately prior to such transaction or series of related transactions will, immediately after such transaction or series of related transactions (by virtue of securities issued in such transaction or series of related transactions) fail to hold at least 50% of the voting power of the resulting or surviving corporation following such transaction or series of related transactions (other than the sale of securities in equity financings of the Corporation), or (iii) the sale or transfer (but not including a

transfer by pledge or mortgage to a bona fide lender) of all or substantially all of the assets of the Corporation.

(c) Appraisals. In the event of any Liquidation Event which will involve the distribution of assets or properties other than cash, its value will be deemed its fair market value as determined in good faith by the Board on the date such determination is made.

#### 3. Voting Rights.

share of Common Stock issued and outstanding shall have one vote and the holder of each share of Series Preferred shall be entitled to the number of votes equal to the number of shares of Common Stock into which such share of Series Preferred could be converted at the record date for determination of the stockholders entitled to vote on such matters, or, if no such record date is established, at the date such vote is taken or the effective date of any written consent of stockholders, such votes to be counted together with all other shares of stock of the Corporation having general voting power and not separately as a class. Fractional votes by the holders of Series Preferred shall not, however, be permitted and any fractional voting rights shall (after aggregating all shares into which shares of Series Preferred held by each holder could be converted) be rounded down to the nearest whole number. Holders of Common Stock and Series Preferred shall be entitled to notice of any stockholders' meeting in accordance with the Corporation's Bylaws.

#### (b) Election of Directors.

(i) Series Preferred Directors. Subject to the director election rights of any series of Future Preferred, (A) so long as at least 1,000,000 shares of Series D Preferred remain outstanding (as appropriately adjusted for stock splits, stock dividends and other recapitalizations), the holders of Series D Preferred, voting as a separate class, shall be entitled to elect one (1) director to the Board and to fill any vacancy caused by resignation, death or removal of such director; and (B) so long as at least 1,000,000 shares of Series A Preferred remain outstanding (as appropriately adjusted for stock splits, stock dividends and other recapitalizations), the holders of Series A Preferred, voting as a separate class, shall be entitled to elect one (1) director to the Board and to fill any vacancy caused by resignation, death or removal of such director. Any director elected as provided in the preceding sentence may be removed without cause by, and only by, the affirmative vote of a majority of the holders of shares of the applicable series of Series Preferred entitled to elect such director pursuant to this Section D.3(b)(i), given either at a special meeting of such holders duly called for that purpose or pursuant to a written consent of such holders. At any meeting held for the purpose of electing any of such directors, the presence in person or by proxy of the holders of a majority of the outstanding shares of the Series Preferred entitled to elect any director pursuant to this Section D.3(b)(i), shall constitute a quorum for the purpose of electing any of such directors.

(ii) Common Directors. Notwithstanding any other provisions of this Amended and Restated Certificate of Incorporation, the holders of Common Stock shall be entitled to elect one (1) director to the Board and to fill any vacancy caused by resignation, death or removal of such director. A director elected as provided in the preceding

sentence may be removed without cause by, and only by, the affirmative vote of the holders of Common Stock, given either at a special meeting of such holders duly called for that purpose or pursuant to a written consent of such holders. At any meeting held for the purpose of electing such director, the presence in person or by proxy of the holders of a majority of the outstanding shares of Common Stock shall constitute a quorum for the purpose of electing such director.

- Giii) Remaining Directors. The holders of Common Stock and Series Preferred (and any other series of Future Preferred hereafter outstanding), voting as a single class on an as-if-converted basis, shall be entitled to elect all remaining members of the Board at each meeting or pursuant to each consent of the Corporation's stockholders for the election of directors, and to remove from office such directors and to fill any vacancy caused by the resignation, death or removal of such directors.
- 4. Conversion Rights. The holders of Series Preferred shall have conversion rights as follows:
- (a) Conversion Price. Each share of Series Preferred shall be convertible into the number of shares of Common Stock that results from dividing the applicable Original Purchase Price by the applicable Conversion Price, as hereinafter provided, in effect at the time of conversion. The initial price which shares of Common Stock shall be delivered upon conversion of any series of Series Preferred (the "Conversion Price" for such series) shall initially be the applicable Original Purchase Price for any such series of Series Preferred. Such initial Conversion Price shall be subject to adjustment as provided below.
- (b) Voluntary Conversion. Each share of Series Preferred shall be converted into fully paid and nonassessable shares of Common Stock of the Corporation, pursuant to Section D.4(a) above, at the option of the holder thereof exercised by delivery of a written notice to the Secretary of the Corporation and delivery of certificates as provided herein.
- automatically be converted into fully paid and nonassessable shares of Common Stock, at the applicable Conversion Price then in effect for such share of Series Preferred, in the manner provided herein, (i) in the event of the closing of a firmly underwritten public offering pursuant to an effective registration statement under the Securities Act of 1933, as amended, covering the offer and sale of Common Stock for the account of the Corporation and resulting in the receipt by the Corporation of more than \$10,000,000 (prior to underwriters' commissions and offering expenses), and a per share price of at least \$1.00 per share (appropriately adjusted for any stock combination, stock split, stock dividend, recapitalization or other similar transaction), or (ii) at such time as such conversion is approved by the holders of at least a majority of the thenoutstanding shares of Series Preferred, voting together as a single-class on an as-if-converted basis.
- (d) Certificates. Before any holder of shares of Series Preferred shall be entitled to convert the same into shares of Common, as the case may be, such holder shall surrender the certificate or certificates therefor, duly endorsed in blank or accompanied by proper instruments of transfer, at the office of the Corporation's Secretary or its transfer agent, and shall at such time give written notice to the Corporation at such office that such holder elects to

convert the same; provided, however, that in the event of an automatic conversion pursuant to Section D.4(c) above, the outstanding shares of Series Preferred to be converted pursuant to such sections shall be converted automatically without any action of the holders of such shares and whether or not the certificates representing such shares are surrendered to the Corporation; and provided further; that the Corporation or its transfer agent shall not be obligated to issue certificates evidencing the shares of Common Stock issuable upon such automatic conversion unless the certificates evidencing such shares are either delivered to the Corporation or its transfer agent or, if any such certificates have been lost, stolen, or destroyed, the stockholder executes an agreement satisfactory to the Corporation to indemnify the Corporation from any loss incurred by it in connection with such certificates. The Corporation, as soon as practicable thereafter, shall issue and deliver at the Corporation's office to such holder certificates for the full number of shares of Common Stock to which such holder shall be entitled. No fractional shares of Common Stock shall be issued by the Corporation. All shares of Common Stock (including fractions thereof) issuable upon conversion of more than one share of Series Preferred by a holder thereof shall be aggregated for purposes of determining whether the conversion would result in the issuance of any fractional share. If, after the aforementioned aggregation, the conversion would result in the issuance of any fractional share, the Company shall, in lieu of issuing any fractional share, pay cash equal to the product of such fractional share multiplied by the fair market value of one share of Common Stock, as determined by the Board, on the date of conversion. Such conversion shall be deemed to have been made as of the date of delivery of such notice and surrender of the shares of Series Preferred to be converted, and the person or persons entitled to receive the Common issuable upon such conversion shall be treated for all purposes as the record holder or holders of such Common Stock on said date. In addition, to the extent permitted by law, all declared but unpaid dividends on the shares to be converted as of the date of conversion shall be immediately due and payable, and payment therefor shall accompany the shares of Common Stock issued upon such conversion.

## (e) Adjustments to Conversion Price for Diluting Issues.

- (i) Special Definitions. For purposes of this Section D.4(e) (and elsewhere herein as applicable), the following definitions will apply:
- (1) "Convertible Securities" shall mean any evidences of indebtedness, shares or other securities convertible into or exchangeable for Common Stock, but excluding Options.
- (2) "Option" shall mean rights, options or warrants to subscribe for, purchase or otherwise acquire Common Stock or Convertible Securities.
- shares of Common Stock issued (or, pursuant to Section D(4)(e)(iii), deemed to be issued) by the Corporation after the filing of this Amended and Restated Certificate of Incorporation, other than issuances or deemed issuances of: (i) shares of Common Stock issued upon conversion of Preferred Stock; (ii) shares of Common Stock, Options and Convertible Securities issued as a dividend or distribution with respect to the Convertible Securities; (iii) shares of Common Stock, Options and Convertible Securities issued by reason of a dividend, stock split, stock combination or other distribution or for which adjustment is made pursuant to Sections D(4)(f), D(4)(g) or

D(4)(h); (iv) shares of Common Stock or Preferred Stock issued upon the exercise or conversion of Options or Convertible Securities outstanding as of the date of the fling of this Amended and Restated Certificate of Incorporation; (v) shares of Common Stock, Options and Convertible Securities issued to the Company's officers, directors, employees, consultants, and advisors (including securities issued pursuant to the Company's stock option plan) as designated and approved by the Board; (vi) shares of Common Stock issued in an underwritten registered public offering under the Securities Act of 1933, as amended; (vii) shares of Common Stock, Options and Convertible Securities issued pursuant to the acquisition by the Company of another corporation or entity by consolidation, corporate reorganizations, or merger, or purchase of all or substantially all of the assets of such corporation or entity as approved by the Board; (viii) shares of Common Stock, Options and Convertible Securities issued without consideration pursuant to a combination, consolidation, subdivision, stock split or other similar transaction or similar transaction approved by the Board; (ix) shares of Common Stock, Options and Convertible Securities issued in connection with equipment leasing, real estate leasing, bank financing, or similar transactions approved by the Board; (x) shares of Common Stock, Options and Convertible Securities issued to vendors or customers as approved by the Board; (xi) shares of Common Stock, Options and Convertible Securities issued in connection with strategic alliances, joint ventures, or other corporate partnerships, research and development agreements, product development or marketing agreements or other similar agreements approved by the Board; and (xii) shares of Common Stock and Convertible Securities issued pursuant to that certain Series D Preferred Stock Purchase Agreement, dated on or about the filing date of this Amended and Restated Certificate of Incorporation.

(ii) No Adjustment of Conversion Price. No adjustment in the Conversion Price of a particular series of Preferred Stock shall be made in respect of the issuance of Additional Shares of Common unless the consideration per share (as determined pursuant to Section D(4)(e)(v)) for an Additional Share of Common issued or deemed to be issued by the Corporation is less than the Conversion Price in effect on the date of, and immediately prior to such issue, for such series of Preferred Stock. No adjustment in the Conversion Price of a particular series of Preferred Stock shall be made in respect of the issuance of Additional Shares of Common if the Corporation receives written notice from (or consent of) the holders of a majority of the then-outstanding shares of such series of Preferred Stock, voting as a separate class, that no such adjustment shall be made as a result of the issuance or deemed issuance of such Addition Shares of Common.

event the Corporation, at any time or from time to time after the first share of Series D Preferred Stock is issued, shall issue any Options or Convertible Securities or shall fix a record date for the determination of holders of any class of securities entitled to receive any such Options or Convertible Securities, then the maximum number of shares (as set forth in the instrument relating thereto without regard to any provisions contained therein for a subsequent adjustment of such number) of Common Stock issuable upon the exercise of such Options or, in the case of Convertible Securities, the conversion or exchange of such Convertible Securities or, in the case of Options for Convertible Securities, the exercise of such Options and the conversion or exchange of the underlying securities, shall be deemed to have been issued as of the time of such issue or, in case such a record date shall have been fixed, as of the close of business on such record date, provided that in any such case in which shares are deemed to be issued:

- (1) no further adjustment in the Conversion Price of any series of Preferred Stock shall be made upon the subsequent issue of Convertible Securities or shares of Common Stock in connection with the exercise of such Options or conversion or exchange of such Convertible Securities;
- (2) if such Options or Convertible Securities by their terms provide, with the passage of time or otherwise, for any change in the consideration payable to the Corporation or in the number of shares of Common Stock issuable upon the exercise, conversion or exchange thereof (other than a change pursuant to the anti-dilution provisions of such Options or Convertible Securities such as this Section D(4) or pursuant to Recapitalization provisions of such Options or Convertible Securities such as Sections D(4)(f), D(4)(g) or D(4)(h), the Conversion Price of each series of Preferred Stock and any subsequent adjustments based thereon shall be recomputed to reflect such change as if such change had been in effect as of the original issue thereof (or upon the occurrence of the record date with respect thereto);
- (3) no readjustment pursuant to clause (2) above shall have the effect of increasing the Conversion Price of a series of Preferred Stock to an amount above the Conversion Price that would have resulted from any other issuances of Additional Shares of Common and any other adjustments provided for herein between the original adjustment date and such readjustment date;
- (4) upon the expiration of any such Options or any rights of conversion or exchange under such Convertible Securities which shall not have been exercised, the Conversion Price of each series of Preferred Stock computed upon the original issue thereof (or upon the occurrence of a record date with respect thereto) and any subsequent adjustments based thereon shall, upon such expiration, be recomputed as if: (i) in the case of Convertible Securities or Options for Common Stock, the only Additional Shares of Common issued were the shares of Common Stock, if any, actually issued upon the exercise of such Options or the conversion or exchange of such Convertible Securities and the consideration received therefor was the consideration actually received by the Corporation for the issue of such exercised Options plus the consideration actually received by the Corporation upon such exercise or for the issue of all such Convertible Securities which were actually converted or exchanged, plus the additional consideration, if any, actually received by the Corporation upon such conversion or exchange, and (ii) in the case of Options for Convertible Securities, only the Convertible Securities, if any, actually issued upon the exercise thereof were issued at the time of issue of such Options, and the consideration received by the Corporation for the Additional Shares of Common deemed to have been then issued was the consideration actually received by the Corporation for the issue of such exercised Options, plus the consideration deemed to have been received by the Corporation (determined pursuant to Section D(4)(e)(v)) upon the issue of the Convertible Securities with respect to which such Options were actually exercised; and
- Options or Convertible Securities are not issued on the date fixed therefor, the adjustment previously made in the Conversion Prices which became effective on such record date shall be canceled as of the close of business on such record date, and thereafter the Conversion Prices shall be adjusted pursuant to this Section D(4)(e)(iii) as of the actual date of their issuance.

Adjustment of Conversion Price Upon Issuance of (iv) Additional Shares of Common Stock. In the event this Corporation shall issue Additional Shares of Common Stock (including Additional Shares of Common Stock deemed to be issued pursuant to Section D(4)(e)(iii)) without consideration or for a consideration per share less than the applicable Conversion Price of the Series C Preferred and/or Series D Preferred, as the case may be, in effect on the date of and immediately prior to such issue (each, a "Dilutive Issuance"), then, the Conversion Price of the Series C Preferred and/or Series D Preferred, as the case may be, shall be reduced, concurrently with such issue, to a price (calculated to the nearest cent) determined by multiplying such applicable Conversion Price by a fraction, the numerator of which shall be the number of shares of Common Stock outstanding immediately prior to such issue plus the number of shares which the aggregate consideration received by the Corporation for the total number of Additional Shares of Common so issued would purchase at such Conversion Price, and the denominator of which shall be the number of shares of Common Stock outstanding immediately prior to such issue plus the number of such Additional Shares of Common so issued. Notwithstanding the foregoing, the Conversion Price for any series of Preferred Stock shall not be reduced at such time if the amount of such reduction would be less than \$0.01, but any such amount shall be carried forward, and a reduction will be made with respect to such amount at the time of, and together with, any subsequent reduction which. together with such amount and any other amounts so carried forward, equal \$0.01 or more in the aggregate. For the purposes of this Section D(4)(e)(iv), all shares of Common Stock issuable upon conversion of all outstanding shares of Preferred Stock and the exercise and/or conversion of any other outstanding Convertible Securities and all outstanding Options shall be deemed to be outstanding.

(v) Determination of Consideration. For purposes of this Section D(4)(e), the consideration received by the Corporation for the issue (or deemed issue) of any Additional Shares of Common shall be computed as follows:

(1) Cash and Property. Such consideration shall: (i) insofar as it consists of cash, be computed at the aggregate amount of cash received by the Corporation before deducting any reasonable discounts, commissions or other expenses allowed, paid or incurred by the Corporation for any underwriting or otherwise in connection with such issuance; (ii) insofar as it consists of property other than cash, be computed at the fair market value thereof at the time of such issue, as determined in good faith by the Board; and (iii) in the event Additional Shares of Common are issued together with other shares or securities or other assets of the Corporation for consideration which covers both, be the proportion of such consideration so received, computed as provided in clauses (i) and (ii) above, as reasonably determined in good faith by the Board;

(2) Options and Convertible Securities. The consideration per share received by the Corporation for Additional Shares of Common deemed to have been issued pursuant to Section D(4)(e)(iii) shall be determined by dividing: (i) the total amount, if any, received or receivable by the Corporation as consideration for the issue of such Options or Convertible Securities, plus the minimum aggregate amount of additional consideration (as set forth in the instruments relating thereto, without regard to any provision contained therein for a subsequent adjustment of such consideration) payable to the Corporation upon the exercise of such Options or the conversion or exchange of such Convertible Securities.

or in the case of Options for Convertible Securities, the exercise of such Options for Convertible Securities and the conversion or exchange of such Convertible Securities; by (ii) the maximum number of shares of Common Stock (as set forth in the instruments relating thereto, without regard to any provision contained therein for a subsequent adjustment of such number) issuable upon the exercise of such Options or the conversion or exchange of such Convertible Securities.

- Corporation shall at any time subdivide the outstanding Common Stock, or issue a stock dividend on its outstanding Common Stock, the applicable Conversion Prices of the shares of Series Preferred immediately prior to such subdivision or the issuance of such stock dividend shall be proportionately decreased; and in case the Corporation shall at any time combine or consolidate the outstanding shares of Common Stock, by reverse stock split or otherwise, the applicable Conversion Prices of the shares of Series Preferred immediately prior to such combination shall be proportionately increased. Any such changes shall be effective at the close of business on the date of such subdivision, stock dividend or combination, as the case may be
- (g) Adjustments For Distributions. In the event at any time or from time to time the Corporation makes any distribution to holders of its Common Stock (excluding (i) any repurchases of securities by the Corporation not made on a pro rata basis from all holders of any class of the Corporation's securities, (ii) distributions payable in property or in securities of the Corporation, and (iii) other than as otherwise adjusted in this Section D.4), then in such event the holder of each share of Series Preferred shall receive at the time of such distribution the amount of property or the number of securities of the Corporation that such holder would have received had such holders shares of Series Preferred been converted into Common Stock on the date set for determining the holders of Common Stock entitled to such distribution, or if no such date shall have been set, then on the date of such distribution.
- (h) Reorganization. In the case of any reorganization, consolidation, merger or any reclassification of the outstanding shares of Common Stock of the Corporation (other than a change in par value, or from par value to no par value or from no par value to par value or as a result of a stock dividend or subdivision, split-up, reverse stock split or combination of shares), or in the case of any consolidation or merger to which the Corporation is a party (except a merger in which the Corporation is the surviving corporation and which does not result in any reclassification of the outstanding Common Stock of the Corporation), the holder of each share of Series Preferred then outstanding shall thereafter have the right to convert such share into the kind and amount of stock and other securities and property which would have been received upon such reorganization, consolidation, merger or reclassification by a holder of the number of shares of Common Stock of the Corporation into which such share of Series Preferred was convertible immediately prior to such event. The provisions of this subparagraph (h) shall similarly apply to successive reorganizations, reclassifications, consolidations and mergers.
- (i) Available Shares. The Corporation shall at all times reserve and keep available, out of its authorized but unissued Common Stock, solely for the purpose of effecting the conversion of the Series Preferred, the full number of shares of Common Stock deliverable upon the conversion of all Series Preferred from time to time outstanding. The Corporation shall from time to time (subject to obtaining necessary director and stockholder action), in accordance with the laws of the State of California, increase the authorized amount of

its Common Stock if at arty time the authorized number of shares of Common Stock remaining unissued shall not be sufficient to permit the conversion of all of the shares of Series Preferred at the time outstanding.

- (j) Notices. Any notices required by the provisions of this Section D.4 to be given to the holders of Series Preferred shall be deemed given at the time deposited in the United States marl, postage prepaid and addressed to each holder of record at its address appearing on the books of the Corporation.
- (k) No Impairment. The Corporation shall not amend this Amended and Restated Certificate of Incorporation or participate in any reorganization, transfer of assets, consolidation, merger, dissolution, issue, or sale of securities or any other voluntary action, for the specific purpose of avoiding or seeking to avoid the observance or performance of any of the terms to be observed or performed by the Corporation under this Section D.4.
- (I) Certificate As To Adjustments. Upon the occurrence of each adjustment or readjustment of a Conversion Price pursuant to this Section D.4, the Corporation at its expense shall promptly compute such adjustment or readjustment in accordance with the terms hereof and furnish to each holder of Series Preferred a certificate setting forth such adjustment or readjustment and showing in detail the facts upon which such adjustment or readjustment is based: The Corporation shall, upon the written request at any time of any holder of any series of Series Preferred, furnish or cause to be furnished to such holder a similar certificate setting forth (i) such adjustments and readjustments, (ii) the applicable Conversion Price then in effect, and (iii) the number of shares of Common Stock and the amount, if any, of other property which at the time would be received upon the conversion of such series of Series Preferred.
- (m) Notices. In the event that the Corporation shall propose at any time:
- (i) to declare any dividend or distribution (other than by purchase of Common Stock of employees, officers and directors pursuant to the termination of such persons' employment or services or pursuant to the Corporation's exercise of rights of first refusal with respect to Common Stock held by such persons) upon its Common Stock, whether in cash, property, stock or other securities, whether or not a regular cash dividend and whether or not out of earnings or earned surplus; or
- (ii) to effect any reclassification or recapitalization of its Common Stock outstanding involving a change in the Common Stock;

then, in connection with each such event, this Corporation shall send to the holders of the Series Preferred, at least ten (10) days' prior written notice of the date on which a record shall be taken for such dividend or distribution (and specifying the date on which the holders of Common Stock shall be entitled thereto), or the date on which the event shall take place (and specifying the date on which the holders of Common Stock shall be entitled to exchange their Common Stock for securities or other property deliverable upon the occurrence of such event).

5. Residual Rights. All rights accruing to the outstanding shares of this Corporation not expressly provided for to the contrary herein shall be vested in the Common Stock.

#### ARTICLE IV.

- A. The liability of the directors of the Corporation for monetary damages shall be eliminated to the fullest extent under applicable law.
- B. To the fullest extent permitted by applicable law, the Corporation is authorized to provide indemnification of (and advancement of expenses to) directors, officers and agents of the Corporation (and any other persons to which DGCL permits the Corporation to provide indemnification) through bylaw provisions, agreements with such agents or other persons, vote of stockholders or disinterested directors or otherwise, in excess of the indemnification and advancement otherwise permitted by Section 145 of the DGCL.
- C. Any repeal or modification of this Article IV shall only be prospective and shall not affect the rights under this Article IV in effect at the time of the alleged occurrence of any action or omission to act giving rise to liability.

#### ARTICLE V.

For the management of the business and for the conduct of the affairs of the Corporation, and in further definition, limitation and regulation of the powers of the Corporation, of its directors and of its stockholders or any class thereof, as the case may be, it is further provided that:

- A. The management of the business and the conduct of the affairs of the Corporation shall be vested in its Board. The number of directors which shall constitute the whole Board shall be fixed by the Board in the manner provided in the Bylaws, subject to any restrictions which may be set forth in this Amended and Restated Certificate of Incorporation.
- B. The Board is expressly empowered to adopt, amend or repeal the Bylaws of the Corporation. The stockholders shall also have the power to adopt, amend or repeal the Bylaws of the Corporation; provided however, that, in addition to any vote of the holders of any class or series of stock of the Corporation required by law or by this Certificate of Incorporation, the affirmative vote of the holders of at least a majority of the voting power of all of the thenoutstanding shares of the capital stock of the Corporation entitled to vote generally in the election of directors, voting together as a single class, shall be required to adopt, amend or repeal any provision of the Bylaws of the Corporation.
- C. The directors of the Corporation need not be elected by written ballot unless the Bylaws so provide.

#### ARTICLE VI.

Repurchases by the Corporation of its Common Stock from employees, officers, directors, advisors, consultants or other persons performing services for the Corporation or any

subsidiary pursuant to agreements under which the Corporation has the option to repurchase such shares at cost upon the occurrence of certain events, such as the termination of employment, shall be permitted without regard to the preferential dividend provisions hereof or any preferential rights amounts, under applicable law.

\*\*\*

State of Delaware Secretary of State Delivered 10:03 PM OI/12/2015 Pelivered 10:03 PM OI/12/2015 STATE OO:54 PM OI/12/2015

# EVERTIFICATE OF AMENDMENT OF EVERTIFICATE OF INCORPORATION OF EVERTIFICATE OF AMENDMENT OF

EVERYONE COUNTS, INC. (the "Corporation"), a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware, does hereby certify that:

First: The name of the Corporation is Everyone Counts, Inc.

SECOND: The date of filing of the original Certificate of Incorporation of this corporation with the Secretary of State of the State of Delaware was June 1, 2005, as Everyone Counts, Inc.

THIRD: The Board of Directors of the Corporation, acting in accordance with provisions of Sections 141 and 242 of the General Corporation Law of the State of Delaware, adopted resolutions amending its Amended and Restated Certificate of Incorporation, as amended (the "Restated Charter") as follows:

The first paragraph of Section A of Article III of the Company's Restated Charter shall be amended and restated to read in its entirety as follows:

"A. The Corporation is authorized to issue two classes of stock to be designated, respectively, "Common Stock" and "Preferred Stock." The total number of shares which the Corporation is authorized to issue is 307,300,000 179,000,000 shares of which shall be Common Stock (the "Common Stock") and The Common Stock shall have a par value of one-hundredth of one cent (\$0.0001) per share and the Preferred Stock shall have a par value of one-hundredth of one cent (\$0.0001) per share."

2. Section C of Article IIII of the Company's Restated Charter shall be amended and restated to read in its entirety as follows:

FOURTH: The foregoing amendment was submitted to the stockholders of the Corporation for their approval, and were duly adopted in accordance with the provisions of Section 242 of the General Corporation Law of the State of Delaware.

IN WITNESS WHEREOF, Everyone Counts, Inc. has caused this First Certificate of Amendment to be signed by its Chief Executive Officer this 12<sup>th</sup> day of January, 2015.

### **EVERYONE COUNTS, INC.**

Signature: /s/ Lori J. Steele

Print Name: Lori J. Steele Title: Chief Executive Officer